Area 10
Richland-Crawford Workforce Development Board
July 21, 2020 11:30 A.M.
Zoom meeting

AGENDA

• Call to Order 11:30 A.M.	Jenni Paramore
• Welcome	Jenni Paramore
• Review/Approval of Minutes 1. April 21, 2020, Full board 2. May 19, 2020, Executive Board 3. June 16, 2020, Executive Board	Jenni Paramore
• Fiscal Report	Carmen Torrence
• Rating Committee Report	Jenni Paramore/Beth Delaney
• Youth Report	Angela Neef/Mitch Jacobsen
• OhioMeansJobs/Career Services Report	A. Neef/L. Bedson
• State Updates	Jill Gantt
• Other Business	Jenni Paramore

<u>Upcoming Executive Committee Meeting:</u>
August 18, 2020 11:30 A.M. at Mid-Ohio Spherion or Zoom
September 15, 2020 11:30 A.M. at Mid-Ohio Spherion or Zoom

<u>Next FULL WDB Meeting:</u>
October 20, 2020 11:30 A.M.

RICHLAND-CRAWFORD WORKFORCE DEVELOPMENT BOARD MEETING
April 21, 2020
Zoom Meeting Due to COVID-19 Stay at Home Emergency Orders

Members in Attendance:
Tim Bowersock – City of Mansfield
Stephen Carson – Wagner Peyser
Dr. Dorey Diab – North Central State College
Carl Neutzling – IBEW Electrical Union
Melody Pangborn – Adena
Jim Phillips – InVitro
Beth DeLaney – Mid-Ohio Spherion
Matt McClester – Labor Rep
Gary Frankhouse – My Prints and Paints
Helen McNamara – Opportunities for Ohioans with Disabilities
Sharlene Neumann – Richland County JFS
Traci Oswald – Avita Health Systems
Jenni Paramore – Directions Credit Union
Sonja Pluck – Madison Adult Education
Sam VanCura – Total Performance Inc.
Nikia Fletcher for Michele Meckes – Aspire

Members Absent:
Mary Bolin, Kelley Bush, Jeff Devito, Joe Kleinknecht, Zoi Romanchuk, John Sherels, Mandy Davis, Aaron Rasmus

Workforce Development Board Staff:
Teresa Alt – Administrative Staff

Commissioners in Attendance:
Darrell Banks – Richland County
Tony Vero – Richland County
Marilyn John – Richland County
Doug Weisenauer – Crawford County
Tim Ley – Crawford County

OMJ Partners in Attendance:
Cassandra Holt, Crawford County JFS
Carmen Torrence – Richland County JFS
Jill Gantt – ODJFS
Ike Hickman – Community Action Commission
Greg Timberlake – North Central State College
Lori Bedson – Richland County OMJ
Angela Neef – Crawford County OMJ
Mitch Jacobsen – Catalyst Life Services
Linda Hess – North Central State College

Guests in Attendance:
Kodey Kreglow – Richland County Board DD
Gary George – Richland County Board DD
Steve Russell – Mansfield Richland Public Library
Katie Ellington – Richland Source
Michele Giess – Richland County DD Board
Clint Knight – RCDG
Jodie Perry – Chamber of Commerce

Welcome / Introductions:
Jenni Paramore called the meeting to order at 11:35 AM.

All members and guests introduced themselves via Zoom.

Review/Approval of Minutes:
Jenni asked members to review the minutes of the January 21, 2020 Full Board Meeting and the minutes of the February 18, 2020 Executive Committee meeting.

Beth Delaney made a motion to approve the minutes. Steve Carson seconded the motion. The motion passed unanimously.

Fiscal Report:
Carmen Torrence reviewed the Fiscal Report. Carmen stated as of March 31, 2020, there is an unobligated balance of SFY2019 funds of $196,056.19. The Area requested to move Dislocated worker funds to Adult funds so that they could be more easily obligated and spent. All funds should be obligated by September 30, 2020.

Contract Extension:
The Youth contract was approved last April for one year with the possibility of another year extension with Board approval. **Sam VanCura made a motion to extend the youth contract with Catalyst Life Services and Crawford County Job and Family Service for another year. Traci Oswald seconded the motion. The motion passed unanimously.**

Youth Report:
Mitch Jacobsen of Catalyst Life Services presented the Richland County Youth Report. There are currently 174 youth enrolled in their program. Mitch provided the adjusted annual performance report for PY 18 which was finalized in February.

CCMEP WIOA Youth	**Richland**	**Meets**
Youth Education, Training or Employment 2nd Quarter After Exit	75.0%	50.5%
Youth Education, Training or Employment 4th Quarter After Exit	64.8%	47.1%
Youth Median Earnings 2nd Quarter After Exit	$2,838	Baseline
Youth Credential Attainment	43.9%	27.9%
Youth Measurable Skill Gains	40.2%	Baseline

Mitch also discussed how the staff are working with participants given the stay at home order and school closings. They are attempting to maintain contact with school youth and encourage them to maintain their schoolwork. Out of school participants are encouraged to take advantage of the many retail positions that are still available as other industries are suffering. Staff participated in a webinar with ODJFS on best practices in engaging the juvenile offender population.

Angela Neef presented the Crawford County Youth Report. She stated there are currently 101 youth enrolled in their program. There are five pending enrollments. Five are in subsidized employment and nine are in unsubsidized employment. Seven are currently in vocational training, six are in GED classes and four have recently completed vocational training.

Angela also discussed the challenges of working with youth who are home due to the schools being closed. Staff are working from home, but maintaining contact with participants through text and private messaging through Facebook. All worksites have temperature logs and are taking temperatures prior to each shift.

OhioMeansJobs / Career Services Report:
Angela Neef presented the Crawford County report. They currently have 14 participants enrolled in training and career services.

She noted that the OMJ Center closed on March 18th. They are conducting eligibility over the phone and collecting documents as needed through alternate methods. From January 1st to March 31st, they had 835 visits and 505 individuals to the OMJ Center. Crawford County unemployment claims rose from 24 week ending 2/8/20 to 1,789 initial claims week ending 3/28/20. However, there are companies still hiring, such as GE, Bucyrus Lamp Plant. Using the OMJ Crawford County Facebook page, the posting reached over 35,000 people, with 522 shares.

Lori Bedson presented the Richland County report by providing the final adjusted performance report for PY 18 which is July 1, 2018- June 30, 2019. All measures were met, or performance exceeded the measures.

Adult/Dislocated Worker

Performance Measure	PY 2018 Richland	PY 2018 "Meets" Standard
Adult		
Adult Employment 2nd Quarter After Exit	72.5%	69.2%%
Adult Employment 4th Quarter After Exit	78.0%	68.4.0%
Adult Median Earnings 2nd Quarter After Exit	$4,915	$4,297
Adult Retention	N/A	N/A
Adult Credential Attainment	79.1%	73.5%
Adult Measurable Skills Gain	65.6%	Baseline
Dislocated Worker		
Dislocated Worker Employment 2nd Quarter After Exit	94.1%	72.5.%
Dislocated Worker Employment 4th Quarter After Exit	85.7%	74.2%
Dislocated Worker Median Earnings 2nd Quarter After Exit	$9,775	$6,117
Dislocated Worker Retention	N/A	N/A
Dislocated Worker Credential Attainment	100.0%	79.7%
Dislocated Worker Measurable Skills Gain	87.5%	Baseline

Lori reported the Richland County OMJ visits for PY2018:

1st quarter: 2,461 visits
2nd quarter: 2,423 visits
3rd quarter: 2,413 visits
4th quarter: 2,819 visits

The Richland OMJ Center has remained open with proper social distancing and cleaning procedures. There can only be 10 people in the Center and that includes the aide and receptionist. Most individuals are coming to the Center to complete their unemployment claims either by phone or by computer. The OMJ Center is one of the few public places that are still open to access computers and internet.

Virtual Job Fair Interest

Jenni asked the Board to look at the Virtual Job Fair website and the demo. Teresa shared that Franklin County is using it and purchased it before the stay at home orders were in place. Since the demand for the service has significantly increased, the price has also increased. It is $8,000 for one job fair and $54,000 for a year's license to use it.
Beth Delaney asked the number of people using it before the stay at home orders and the number after. Teresa will get that information from Franklin County. Linda Hess suggested that internet access for job seekers should also be considered. Jenni asked the business community to provide feedback to her or Teresa regarding whether they would participate in a virtual job fair.

Other Business:
Jenni reminded members of the upcoming meetings.

The meeting adjourned at 12:10 PM.

Reported by:
Teresa Alt

RICHLAND-CRAWFORD WORKFORCE DEVELOPMENT BOARD MEETING
Executive Committee Meeting
Tuesday, May 19, 2020
11:30 A.M.
Zoom Meeting

Angela Neef
Gary Frankhouse
Lori Bedson
Tim Bowersock
Beth Delaney
Clint Knight
Carl Neutzling
Dorey Diab
Jenni Paramore
Teresa Alt

Jenni called the meeting to order and asked for introductions.

Teresa posted the Ohio Medicaid update report that included some projections on Ohio recession and recovery projections.

There was discussion about childcare issues affecting worker's employment status. Unfortunately, the only childcare available is for essential workers until the centers can reopen. This will be an even greater concern in the fall if the local schools continue online learning or some hybrid model. There will not be enough childcare slots for working parents.

Another issue that is a workforce and educational equity issue is broadband access. School districts are providing a device for students if they need it, but access to Wi-Fi is another issue that will need addressed by the next school year. There is a movement to treat internet access as a basic utility service.

Lori reported on the Richland OMJ stats for January through April. There were 3,098 visits which was an increase from last year's 2,843 visits. There were only 16 training enrollments in the time period for 2020 and there were 24 training enrollments for that time period in 2019. There are not as many job openings, but 20% of the OMJ traffic was job seekers who were eager to get back to work as soon as possible.

RICHLAND-CRAWFORD WORKFORCE DEVELOPMENT BOARD MEETING
Executive Committee Meeting
Tuesday, June 16, 2020
11:30 A.M.
Zoom meeting

Mitch Jacobsen
Angela Neef
Tom Kluding
Dorey Diab
Sharlene Neumann
Beth Delaney
Carmen Torrence
Jenni Paramore
Gary Frankhouse
Clint Knight

Jenni called the meeting to order at 11:32.

WIOA Admin discussion

Due to the pandemic, the admin funds have not been utilized in the last three months. There is no travel/mileage expenses and no lunch expenses for meetings. Normally, Carmen would move the admin funds to program to be utilized. However, the program expenses are also decreased due to the pandemic and stay at home orders. There is $51,200 that will be returned to Ohio Department of Job and Family Services if it can't be spent locally. Carmen is recommending that the Board use WIOA admin funds to pay for half of the Chamber contract for Clint's time working with businesses on behalf of the OMJ Centers ($30,000). Carmen is also recommending purchase of the Community Opportunities platform to join Crawford and Wyandot Counties and to pay the first year's maintenance fee ($21,200). **Beth made a motion to spend the $51,200 of admin fund on the Chamber Contract, Community Opportunities platform and maintenance. Jenni seconded the motion. All present agreed and the motion carried.**

Community Opportunities Platform

Gary and Clint discussed the benefits of the Community Opportunities platform. The platform is a job board and a hub for business, education, and job seekers. For education, it is an opportunity to provide information to students about career pathways in the region. It can brand the community from an economic development and workforce development perspective. It is a wonderful tool for career exploration/exposure and development of internships. Gary stressed that the key to the platform is marketing to both businesses and job seekers/students.

Clint reviewed two marketing proposals from Richland Source and New Day. New Day is a social media-based marketing firm. Their expertise is stories with striking images. Richland Source provided a quote for $6600 for four months of marketing to job seekers, parent of students, and students/recent graduates. New Day's quote was $8370.00 for six months of marketing student and recent graduates. Crawford Partnership is using New Day and reports that their reach has expanded by five times since using their services.
Beth made a motion to approve both proposals and move forward with marketing plans of $6600 with Richland Source and $8370 for New Day with either grant or admin funds. Gary Frankhouse seconded the motion. All present agreed and motion passed.

Business Teams and Outreach Funding

Teresa applied with the help of the Executive Committee and some of the workforce partners for $300,000 for business outreach. It is rapid response funds and will need to be spent July 1, 2020 to September 30, 2021. The emphasis is on recruiting and retaining African American males and other underrepresented groups into health care and manufacturing career pathways. Notification should be relatively quickly as the funds only have fifteen months to be spent.

Equity Data

Teresa will share a report that includes data on labor force participation and unemployment rates that are disproportionate and negatively affect African Americans in the communities.

SFY '19 WIOA as of: 6/30/2020

WIOA Area 10 Funding Source	Liquidation	Area Budget	Area Expended	Area Balance	FA Budget	FA Expended	FA Balance	FA Obligations	Richland Budget	Richland Expended	Richland Balance	Richland Obligations	Crawford Budget	Crawford Expended	Crawford Balance	Crawford Obligations
Adult Admin	Sep-20	50,516.00	50,449.00	67.00	38,633.00	38,633.00	0.00		9,595.42	9,595.42	0.00		2,287.58	2,220.58	67.00	
Adult	Sep-20	455,647.00	450,519.51	5,127.49	0.00	0.00	0.00		352,231.47	352,231.47	0.00		103,415.53	98,288.04	5,127.49	
Admin Dislocated Worker	Sep-20	32,149.37	29,778.70	2,370.67	23,853.50	23,853.50	0.00		5,666.17	5,666.17	0.00		2,629.70	259.03	2,370.67	
Dislocated Worker	Sep-20	328,068.63	281,507.15	46,561.48	0.00	0.00	0.00		243,967.38	243,967.38	0.00		84,101.25	37,539.77	46,561.48	
CCMEP Admin Youth	Sep-20	49,985.00	32,356.92	17,628.08	44,943.00	27,376.90	17,566.10		0.00	0.00	0.00		5,042.00	4,980.02	61.98	
CCMEP Youth	Sep-20	449,874.00	393,882.44	55,991.56	333,911.63	277,920.07	55,991.56		0.00	0.00	0.00		115,962.37	115,962.37	0.00	
Totals		1,366,240.00	1,238,493.72	127,746.28	441,341.13	367,783.47	73,557.66	0.00	611,460.44	611,460.44	0.00	0.00	313,438.43	259,249.81	54,188.62	0.00
Unobligated			127,746.28				73,557.66				0.00				54,188.62	

NOTES:

SFY '20 WIOA as of: 6/30/2020

WIOA Area 10 Funding Source	Liquidation	Area Budget	Area Expended	Area Balance	FA Budget	FA Expended	FA Balance	FA Obligations	Richland Budget	Richland Expended	Richland Balance	Richland Obligations	Crawford Budget	Crawford Expended	Crawford Balance	Crawford Obligations
Adult Admin	Sep-21	58,016.00	25.96	57,990.04	38,453.15	0.00	38,453.15		14,705.65	25.96	14,679.69		4,857.20	0.00	4,857.20	
Adult	Sep-21	522,151.00	20,971.11	501,179.89	358,029.47	0.00	358,029.47		123,727.89	20,971.11	102,756.78		40,393.64	0.00	40,393.64	
Admin Dislocated Worker	Sep-21	32,291.00	0.00	32,291.00	20,422.33	0.00	20,422.33		8,605.41	0.00	8,605.41		3,263.26	0.00	3,263.26	
Dislocated Worker	Sep-21	290,622.00	0.00	290,622.00	145,043.08	0.00	145,043.08		105,157.04	0.00	105,157.04		40,421.88	0.00	40,421.88	
CCMEP Admin Youth	Sep-21	57,414.00	0.00	57,414.00	51,605.50	0.00	51,605.50		0.00	0.00	0.00		5,808.50	0.00	5,808.50	
CCMEP Youth	Sep-21	516,724.00	12,841.70	503,882.30	406,363.50	0.00	406,363.50		0.00	0.00	0.00		110,360.50	12,841.70	97,518.80	
Totals		1,477,218.00	33,838.77	1,443,379.23	1,019,917.03	0.00	1,019,917.03	0.00	252,195.99	20,997.07	231,198.92	0.00	205,104.98	12,841.70	192,263.28	0.00
Unobligated			1,443,379.23				1,019,917.03				231,198.92				192,263.28	

NOTES:

Richland County Detailed Financial Costs

Report Period: April - June 2020

Year to Date Period: July 2019 - June 2020

	Report Period			
	Case Management	IWT/OJT	ITA/Support Srv	Totals
Adult	$ -	$ 10,862.10	$ 30,910.82	$ 41,772.92
Dislocated Worker	$ 28,118.30		$ 3,467.00	$ 31,585.30
Youth Catalyst	$ 39,236.37	$ -	$ 19,483.37	$ 58,719.74
Totals	$ 67,354.67	$ 10,862.10	$ 53,861.19	$ 132,077.96

	Y-T-D			
	Case Management	IWT/OJT	ITA/Support Srv	Totals
Adult	$ 138,749.64	$ 16,228.37	$ 328,366.04	$ 483,344.05
Dislocated Worke	$ 36,590.09	$ -	$ 26,204.15	$ 62,794.24
Youth Catalyst	$ 127,387.89	$ -	$ 162,691.88	$ 290,079.77
Totals	$ 302,727.62	$ 16,228.37	$ 517,262.07	$ 836,218.06

ITA/Support Providers	MTD Amount	# Participants
Ross Medical Education		
Madison	$ 14,094.00	11
Great Lakes/Roadmaster / Hamrick	$ 5,650.00	1
North Central State College		
Tri-Rivers Center	$ 1,541.00	1
Campus Bookstore		
Knox County Career Center	$ 4,012.82	3
Fortis College	$ 1,396.00	1
Central Ohio EMS Training		
Pioneer Career and Technology Center	$ 7,366.00	3
Ehove Adult Career Center		
Misc. Costs/Test Fees/Shots		
Uniforms/Shoes/Work Clothes	$ 318.00	2
Capital Transportation		
Richland Area Chamber/Job Fair		
Catalyst Life Services	$ 19,483.37	98
Total ITA/Support Providers	**$ 53,861.19**	**120**

ITA/Support Providers	YTD Amount	# Participants
Ross Medical Education	$ 7,500.00	2
Madison	$ 55,083.00	33
Great Lakes Truck Driving	$ 164,687.00	27
North Central State College	$ 22,649.40	14
Tri-Rivers Center	$ 3,049.00	2
Campus Bookstore	$ 11,605.63	27
Knox County Career Center	$ 29,562.49	14
Fortis College	$ 6,781.67	4
Central Ohio EMS Training	$ 4,931.95	5
Pioneer Career and Technology Cente	$ 7,366.00	3
Ehove Adult Career Center	$ 2,063.69	1
Misc. Costs/Test Fees/Shots	$ 826.95	9
Uniforms/Shoes/Work Clothes	$ 8,963.41	50
Capital Transportation	$ 19,500.00	3
Richland Area Chamber/Job Fair	$ 10,000.00	0
Catalyst Life Services	$ 162,691.88	232
Total ITA/Support Providers	**$ 517,262.07**	**426**

IWT/OJT Providers	MTD Amount	# Participants
TE Connectivity - Madison Adult		
Ashland Railway	$ 10,862.10	3
	$ -	
Total IWT/OJT Providers	**$ 10,862.10**	**3**

IWT/OJT Providers	YTD Amount	# Participants
TE Connectivity - Madison Adult	$ 5,366.27	4
Ashland Railway	$ 10,862.10	
Total IWT/OJT Providers	**$ 16,228.37**	**4**

Crawford County Detailed Financial Costs

Month to Date Period - July 2019 thru June 2020

	Q-T-D			
	Case Management	IWT/OJT	ITA/Support Srv	Totals
Adult	$ 2,585.76	$ -	$ -	$ 2,585.76
Adult Under DW	$ -	$ -	$ -	$ -
Dislocated Worker	$ -	$ -	$ -	$ -
CCMEP WIOA Youth	$ 19,385.42	$ -	$ -	$ 19,385.42
Totals	$ 21,971.18	$ -	$ -	$ 21,971.18

	Y-T-D			
	Case Management	IWT/OJT	ITA/Support Srv	Totals
Adult	$ 19,116.14	$ 13,356.36	$ 32,421.97	$ 64,894.47
Adult Under DW	$ -	$ 2,889.75	$ 7,961.12	$ 10,850.87
Dislocated Worker	$ 3,003.15	$ -	$ 7,425.00	$ 10,428.15
CCMEP WIOA Youth	$ 25,120.33	$ -	$ -	$ 25,120.33
Totals	$ 47,239.62	$ 16,246.11	$ 47,808.09	$ 111,293.82

ITA/Support Providers	QTD Amount	# Participants
Barnes & Noble/A Book Company	$ 96.68	1
Breakthrough Performance Group	$ -	0
D & S Diversified Technologies	$ -	0
Follett Higher Ed Group	$ -	0
Galion City Health Dept Vaccines	$ -	0
Harding Point LLC	$ -	0
Licensure Testing	$ -	0
Madison Adult Education	$ -	0
Marion Technical College	$ -	0
North Central State College	$ -	0
OhioHealth Vaccines & Lab	$ -	0
Pioneer Career & Tech Center	$ -	0
Professional/Imlay/Hessters Uniforms	$ -	0
Ross Ed. LLC	$ -	0
Speedway	$ -	0
Tri-Rivers	$ 1,556.00	2
Webcheck	$ -	0
Other	$ 478.50	2
Total ITA/Support Providers	**$ 2,131.18**	

ITA/Support Providers	YTD Amount	# Participants
Barnes & Noble/A Book Company	$ 2,550.78	5
Breakthrough Performance Group	$ -	0
D & S Diversified Technologies	$ 104.00	1
Follett Higher Ed Group	$ 630.95	4
Galion City Health Dept Vaccines	$ -	0
Harding Point LLC	$ -	0
Licensure Testing	$ 747.00	3
Madison Adult Education	$ 2,336.00	1
Marion Technical College	$ 1,594.00	2
North Central State College	$ 12,839.17	7
OhioHealth Vaccines & Lab	$ -	0
Pioneer Career & Tech Center	$ -	0
Professional/Imlay/Hessters Uniforms	$ 436.95	2
Ross Ed. LLC	$ -	0
Speedway	$ 1,200.00	5
Tri-Rivers	$ 19,651.00	12
Webcheck	$ 56.00	1
Other	$ 7,793.42	6
Total ITA/Support Providers	**$ 49,939.27**	

IWT/OJT Providers	MTD Amount	# Participants
Galion LLC	$ -	0
Brothers Body Equipment	$ -	0
Covert Manufacturing	$ -	0
Total IWT/OJT Providers	**$ -**	

IWT/OJT Providers	YTD Amount	# Participants
Galion LLC	$ 2,412.36	1
Brothers Body Equipment	$ -	0
Covert Manufacturing	$ 13,833.75	5
Total IWT/OJT Providers	**$ 16,246.11**	

Ohio | Department of Job and Family Services

Mike DeWine, Governor
Kimberly Hall, Director

Workforce Innovation and Opportunity Act (WIOA)
Final Allocations to Local Areas for State Fiscal Year 2021

5/11/2020

Based on USDOL TEGL 16-19 dated April 23, 2019

		PY19/FY20 ACTUAL TOTAL FOR SFY 2020				PY20/FY21 ACTUAL TOTAL FOR SFY 2021				
Area	Counties	Adult	Dislocated Worker	CCMEP WIOA Youth	Total WIOA	Adult	Dislocated Worker	CCMEP WIOA Youth	Total WIOA	% Change
1	Adams, Brown, Pike, Scioto	$ 1,055,235	$ 813,873	$ 1,035,948	$ 2,905,056	$ 1,475,418	$ 1,062,524	$ 1,477,150	$ 4,015,092	38.2%
3	Cuyahoga	$ 5,127,277	$ 2,724,466	$ 5,342,120	$ 13,193,863	$ 5,047,752	$ 2,474,677	$ 5,255,697	$ 12,778,126	-3.2%
4	Lorain	$ 1,423,934	$ 799,919	$ 1,502,647	$ 3,726,500	$ 1,382,105	$ 758,589	$ 1,455,355	$ 3,596,049	-3.5%
5	Lake	$ 570,265	$ 396,071	$ 591,902	$ 1,558,238	$ 596,987	$ 355,360	$ 618,640	$ 1,570,987	0.8%
6	Stark, Tuscarawas	$ 1,347,198	$ 905,935	$ 1,393,616	$ 3,646,749	$ 1,355,677	$ 819,977	$ 1,398,909	$ 3,574,563	-2.0%
7	43 counties	$ 7,127,391	$ 5,678,285	$ 7,943,725	$ 20,749,401	$ 7,929,677	$ 5,367,318	$ 8,821,827	$ 22,118,822	6.6%
8	Auglaize, Hardin, Mercer, Van Wert	$ 230,632	$ 188,155	$ 246,528	$ 665,315	$ 234,691	$ 161,135	$ 250,521	$ 646,347	-2.9%
9	Lucas	$ 1,923,178	$ 1,201,944	$ 2,051,696	$ 5,176,818	$ 2,108,846	$ 999,622	$ 2,243,825	$ 5,352,293	3.4%
10	Crawford, Richland	$ 581,590	$ 323,102	$ 575,837	$ 1,480,529	$ 570,490	$ 291,324	$ 563,023	$ 1,424,837	-3.8%
11	Franklin	$ 2,120,469	$ 1,618,380	$ 2,455,512	$ 6,194,361	$ 2,295,129	$ 1,552,254	$ 2,653,135	$ 6,500,518	4.9%
12	Butler, Clermont, Warren	$ 1,345,455	$ 975,043	$ 1,498,504	$ 3,819,002	$ 1,367,735	$ 904,993	$ 1,521,497	$ 3,794,225	-0.6%
13	Hamilton	$ 1,607,529	$ 991,248	$ 1,717,642	$ 4,316,419	$ 1,633,375	$ 948,053	$ 1,743,292	$ 4,324,720	0.2%
14	Athens, Meigs, Perry	$ 675,932	$ 432,682	$ 883,699	$ 1,992,313	$ 880,562	$ 501,588	$ 1,113,744	$ 2,495,894	25.3%
15	Monroe, Morgan, Noble, Washington	$ 606,746	$ 606,097	$ 618,505	$ 1,831,348	$ 817,409	$ 656,818	$ 841,761	$ 2,315,989	26.5%
16	Belmont, Carroll, Harrison, Jefferson	$ 951,208	$ 861,029	$ 984,818	$ 2,797,055	$ 1,077,291	$ 751,671	$ 1,116,590	$ 2,945,552	5.3%
17	Columbiana, Mahoning	$ 1,776,462	$ 1,235,711	$ 1,815,018	$ 4,827,191	$ 2,129,925	$ 1,246,334	$ 2,183,187	$ 5,559,446	15.2%
18	Trumbull	$ 1,298,671	$ 1,138,659	$ 1,347,833	$ 3,785,163	$ 1,747,099	$ 1,319,864	$ 1,823,567	$ 4,890,530	29.2%
19	Ashtabula, Geauga, Portage	$ 952,580	$ 647,696	$ 1,132,183	$ 2,732,459	$ 986,631	$ 602,300	$ 1,165,471	$ 2,754,402	0.8%
2(20)	Medina, Summit	$ 1,572,172	$ 1,067,389	$ 1,648,725	$ 4,288,286	$ 1,632,951	$ 1,022,329	$ 1,713,047	$ 4,368,328	1.9%
20(21)	Fairfield, Hocking, Pickaway, Ross, Vinton	$ 751,641	$ 570,222	$ 700,815	$ 2,022,678	$ 782,419	$ 512,191	$ 711,902	$ 2,006,512	-0.8%
	Total	$ 33,045,565	$ 23,175,906	$ 35,487,273	$ 91,708,744	$ 36,052,169	$ 22,308,923	$ 38,672,141	$ 97,033,234	5.8%

Funds for administration are included in the above amounts. Ten percent will be carved out of each allocation and issued as a separate WIOA Admin grant.

RICHLAND CRAWFORD

Business Outreach Quotes Rating Sheet

Organization	Organization Qualifications – 10 points	Program Design/Strategies - 20 points	Financial Accountability/Budget -10 points	Total Points	Comments
1. Pivot Path	7	7	5	19	No outcomes, primarily a marketing campaign. There is no financial accountability noted.
2. Thomas P. Miller	8.3	13.6	6.6	28.6	Documented success in multiple areas, understand SWOT analysis and rely on data. Lacked action items, heavy on meetings, no outreach, research focused, does not know community, detailed plan, training for employees was a positive and needed service, need to negotiate budget

3. NECIC	10	12.3	7.6	30	Have the relationships and programs to outreach to minority community, experience working with partners, Ohio Health collaboration is a strength, like partnership with Chamber and use of Community Opportunities platform, concern that only serving Richland County, Need to negotiate budget
4. Oasis Charities	3.3	3.3	.3	7	Advertisement, pamphlets Program, not outreach, no workforce developmental experience
5. Oasis of Love Church	3.6	5	1.3	10	Not ready to implement, will have to hire, focus on life skills is good, but no mention of outreach, lacks outreach plan, workforce piece not well developed.
6. G. Tate and Associates, LLC	2.3	2.3	1.3	6	Budget incomplete, no strategies for outreach, lacked detail
7. Community Voices Collaboration	2.3	4.3	1.3	8	No outreach plan, budget not complete
8. The Minority Wealth Initiative	2.3	4	1	7.3	No outreach plan, no budget

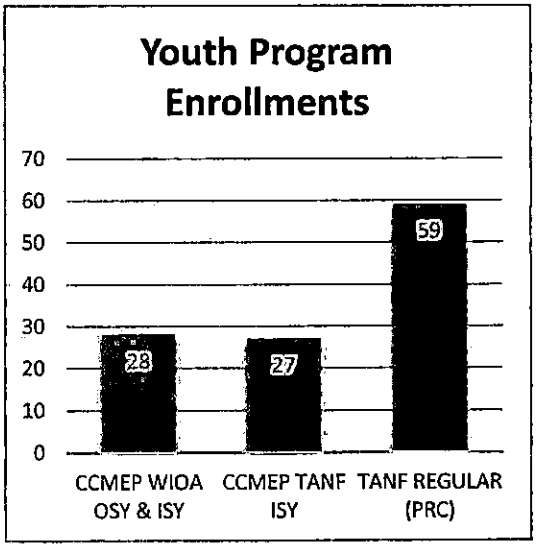
Rating Committee recommends that the Board enter into negotiations with the two highest rated quotes, Thomas P. Miller and Associates and North End Community Improvement Collaborative for potential purpose of contracting for business outreach services.

a new way to work

Crawford County Youth Program: JULY 2020

Ohio MEANS Jobs | Crawford County
A proud partner of the American Job Center network

CCMEP WIOA ENROLLED	**28** (27OSY 1 ISY)
NEW	**1**
EXITED	**2**
PENDING	**19**
TANF CO-ENROLLED	**24**
CCMEP WIOA IN FOLLOW UP	**12**
CCMEP TANF ONLY ENROLLED	**27**
TANF REGULAR	**59**
YOUTH PROGRAM TOTAL	**114**



Demographics CCMEP WIOA Active Enrolled:

Male:	5
Female:	23
Barriers at Entry	
Pregnant/Parenting	18
Court Involvement	9
Disability	13
Drop out	14
Foster child	3
Homeless	6
Basic Skills Deficient	21
Substance Abuse	7
Lacks Transportation	12

ENROLLMENTS: We have 19 enrollments pending.

EXITS: 2 youth exited into employment.

EMPLOYMENT: 4 are in subsidized employment, 14 are in unsubsidized employment.

EDUCATION: 4 are currently enrolled in vocational training (Medical Assisting, Paramedic, STNA, LPN). 4 have recently completed vocational training (LPN, STNA, Dental Assisting). 6 are enrolled GED classes.

WORKSITES:

• Signature Health Care	• City of Galion	•
• Bucyrus Public Library	• Galion City Schools	• Tim Horton's
•	• The Edible Landscape	• Brothers Body & Equipment
• Galion YMCA	• Wynford Local Schools	• H&K Watkins
• Buckeye Central Schools	• New Day Ministries	• Emmanuel's Bread
• Goodwill Industries	• Sara Beegle Daycare	• Divine Style Boutique
• The Herald Inc.	• Ohio Heartland CAC	• Holiday Inn Express
• Lifetouch	• Tramec Sloan	• The Jericho House
• Scott Chiropractic	• Sycamore Animal Hospital	• Altercare Bucyrus
• Bucyrus Dental	• Oakstone Landscape	• Bucyrus City Schools
• Flashover Maintenance	• Champion Food Service	• City of Bucyrus
• Crestline Assistance Ministries	• Galion Pointe	• Crestline Childcare
• Elijah Gillam Remodeling	• Fishy Business	• G.M.C Excavation
• The Tomorrow Center	• Windy Ridge Pheasant Farm	• Wynford Schools

Crawford Job & Family Services Youth Program gives opportunities for success

- By Tierra Thomas, Content Specialist Jul 6, 2020

(From left to right) Molly and Alaina Sardina didn't receive their GEDs "on time," but once they did, they made sure not to waste the opportunities they had.
Submitted photo

Alaina and Molly Sardina, two sisters from Galion, did not receive their high school diplomas. In fact, none of their family members did.

Instead, the sisters ended up becoming early/young mothers, working in factories and realizing how fast they would need to grow up. At 18 years old, Alaina sought out her degree to change her and her child's life. However, she didn't expect to get so much more out of it than she realized. While trying to earn her GED, Alaina heard about a program offered at **Crawford Job & Family Services.** It was their new Youth Program that helps young people ages 14-24 who are low income, basic skills deficient, have a disability, legal background, early parents or going through any other struggles, learn to navigate through adulthood.

Dodie Swick, youth advisor, served as a great influence to Alaina and her sister Molly.
Submitted

"I wasn't doing what I was supposed to do with my life," Alaina said. "I was supposed to but I didn't exactly know how to, I guess. I didn't have the funds, I didn't know the steps and I didn't believe in myself."

Dodie Swick, youth advisor, met with Alaina and helped her (and eventually Molly) earn her GED through the Youth Program as well as getting her driver's license. They also helped her figure out childcare options and create a flexible schedule.

"They (clients) all have barriers or obstacles to overcome, but they all have to have a barrier to be able to get into the program," Dodie said.

After gaining her GED, Alaina thought she was done, but it was Dodie who pushed her to reach for more in life.

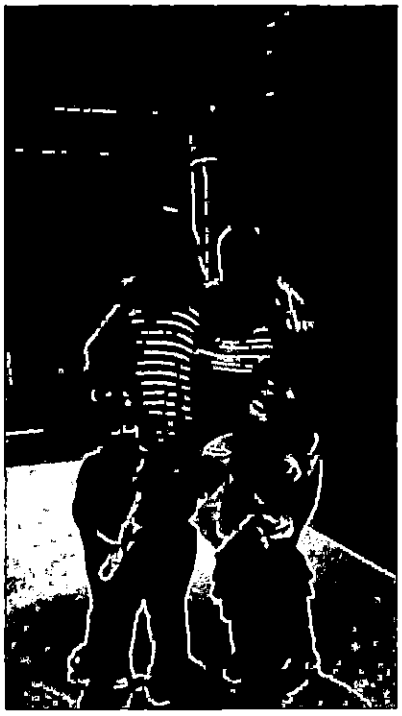
"I wanted to stop there, and she didn't let me stop," Alaina said. "She gave me other options and said it didn't have to be that way anymore."

After going to school for 10 months, Alaina received her surgical tech certification. She now works at Avita Hospital in Bucyrus.

For Molly, the older of the two sisters, working at a factory made her feel stuck in life. With a six-year-old daughter, and after losing her (and her other siblings) mother unexpectedly, she didn't want to look her daughter in the eyes one day and tell her that she didn't receive her high school diploma.

Learning of her sister's success with the Youth Program at Crawford Job & Family Services, Molly decided to try it for herself. It did not disappoint.

"Dodie helped me a lot with making sure my priorities were in check and opening my eyes to more things that I could be able to do," she said.



Today, Alaina works as a surgical tech at Avita Hospital and Molly works at the Crestwood Care Center in the activities department. Both have made better lives from themselves and their families.

Submitted photo

Molly received her high school diploma through the Youth Program and went on to receive her STNA certification through Pioneer Career & Technology. She now works at the Crestwood Care Center in Shelby in the activities department and hopes to become an Activities Director in a nursing home one day.

The Youth Program at Crawford Job & Family services gives youth a chance to turn their life around and hold themselves to higher standards.

"We're there to have that helping hand and reach out; provide referrals for them," Dodie said. "It's kind of like having an accountability partner, so it's somebody that's not going to judge you but will hold you accountable for what you want to accomplish in your life."

MORE SUCCESS STORIES FROM OUR CCMEP TANF IN-SCHOOL YOUTH

Crawford County youth participant Emma Crawford is a sophomore at Wynford High School. She is currently doing paid work experience through the youth program at the Bucyrus City Hall. Emma works as an office assistant to Kelli Patterson in the mayor's office. Some of her duties include data entry, converting files from paper to electronic, directing phone call and assists at the front desk in the lobby.

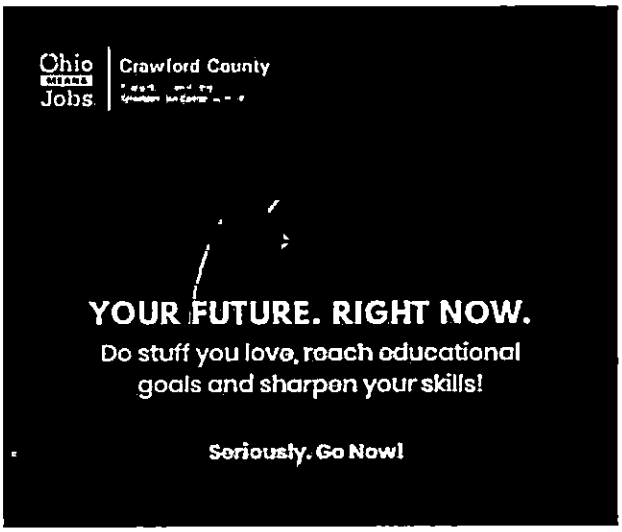
Emma enjoys her job and loves interacting with community members as well as city and state officials. (Emma was able to meet State Rep. Jim Jordan during his visit to the Mayor's office!)

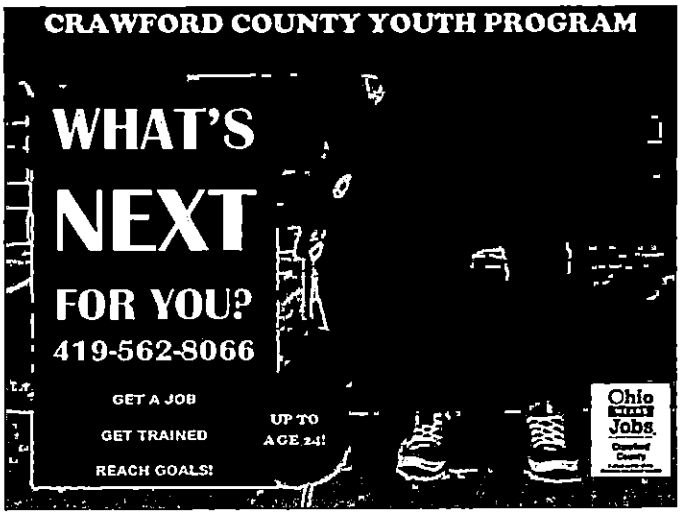
As the current Crawford County Youth Council President, Emma believes that the youth program is helping her learn valuable skills that she will be able to add to her resume' and will aide in her future career successes. Emma believes that being in the program gives her the opportunity to meet others that have similar obstacles and helps build confidence while equipping them with the resources to overcome barriers. Emma is an absolute treasure of Crawford County and we are so proud of her accomplishments!

Crawford County Youth Participant, Celeste Nunez is a 2020 graduate of Galion High School. Celeste attended Pioneer Career and Technology Center receiving her certificate in Exercise Science. She plans to pursue a career in Sports Medicine. Celeste has been working at the Dollar General in Galion and is saving up money to purchase a car. Her goal is to have a car before she starts college this fall. Celeste is enrolled at Ohio University in Athens, Ohio. Celeste has worked hard to achieve her goals. We wish her the best of luck!

Crawford County youth participant Makaila Keller is a 2020 graduate of Buckeye Central High School. Mikaila earned her Certificate of Achievement in Early Childhood Education from Pioneer Career and Technology Center. Through the youth program, Mikaila was placed at Crestline Childcare for a paid work experience. Mikaila's supervisor was so impressed with her knowledge and abilities to interact with children she actually offered her a full-time position at the daycare after graduation! Mikaila obtained a part time position at Drug Mart in Crestline and is currently building up her savings, enough so, that she was able to purchase her first car. Mikaila is enrolled at North Central State College and will begin classes this fall. Her goal is to obtain a degree in Social Services. Way to go Mikaila!

Marketing





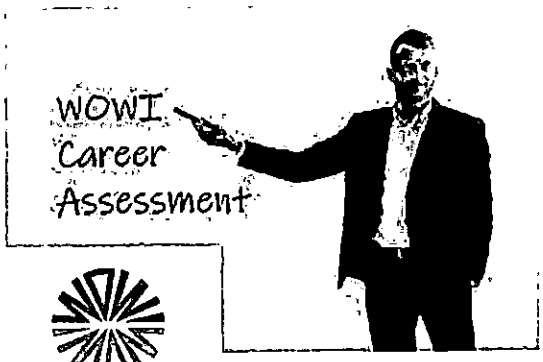
New for the Youth Program

- Upgraded to TABE Online Testing System
- Bring Your "A" Game, Work Ethic Training Curriculum
- WOWI Comprehensive Career Assessment System

TABE ONLINE

BRING YOUR A GAME

AN ENGAGING CURRICULUM FOR BUILDING WORKPLACE SKILLS



WOWi

WOWi Career Training Potentials (Aptitudes)

- "What am I good at doing?"
- Aptitude is a measure of your "potential to learn" in different areas
- Aptitudes are unique to each individual
- Measures individual results in six ability areas
- Your scores are compared to others of the same age and others of the same education

6 Ability Areas of the WOWi

Aptitude	Measured How?
Verbal	English Vocabulary
Numerical	Basic Math Skills
Abstractions (Algebra)	Problem-Solving
Spatial – Form	Visualizing 3-dimensional Objects
Mechanical/Electrical	Mechanical Reasoning
Organizing Skill	Organizing Information

Ohio MEANS Jobs | Crawford County
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OhioMeansJobs – Crawford County JULY 2020

OMJ Center & Career Services

JOB CENTER VISITS

April 1st, 2020 – June 30th, 2020

77 Visits	Top 5 Reasons for Visit
53 Individuals	1. Resource Room Self Service
7 New	2. Resource Room Assistance
36 Returning	3. Info on Unemployment
1 Veterans	4. PRC Program
	5. Job Club – Youth Program

COVID-19

We closed our lobby doors effective **March 18th** and re-opened on a limited basis on **May 12th**. By **June 15th**, we were fully opened with social distancing practices in place. We are still taking applications and completing assessments over the phone whenever possible and eliminating group interactions. Job Center visits have been significantly impacted by the pandemic and our closure, but show some signs of improvement.

Description	CFIS	WCMS	Unique Count	%
Total Clients	43	12	53	0
Male	23	2	25	47.17
Female	20	10	28	52.83
Did not Declare (Gender)	0	0	0	0
Veterans	1	0	1	1.89
Dislocated Worker	0	0	0	0
Listed a Disability	2	0	2	3.77
14-24 Years	7	4	10	18.87
25-54 Years	30	7	36	67.92
55 Years and Older	6	1	7	13.21
OWF/TANF Recipients	0	0	0	0
Employed	1	0	1	1.89
Unemployed	3	0	3	5.66
Did not Complete High School	1	1	2	3.77
High School Diploma/GED	9	1	9	16.98
Some College, No Degree	5	0	5	9.43
Associate Degree/Technical Degree	0	0	0	0
Bachelor's degree	0	0	0	0
Graduate Degree	0	0	0	0

CAREER SERVICES

WIOA ADULT & DISLOCATED ENROLLED	14
ADULT	13
DISLOCATED	1
ON THE JOB TRAINING	2
INDIVIDUAL TRAINING ACCTS	12

TRAINING PROGRAMS
Registered Nurse
Licensed Practical Nurse
Respiratory Therapy Tech
Radiology Tech
Medical Assistant
Patient Care Tech
Surgical Tech

Area 10 Offices | **UNADJUSTED Quarterly WIOA Performance Report PY 2019 Q3**

Adult	Employment 2nd Qtr after Exit			Employment 4th Qtr after Exit			Median Earnings	Credential Attainment			Measurable Skill Gains		
Office	Num	Den	Rate	Num	Den	Rate	Rate	Num	Den	Rate	Num	Den	Rate
10-0-1 OhioMeansJobs Crawford County	23	32	71.9%	8	13	61.5%	$6,219	1	1	100.0%	9	25	36.0%

Dislocated Worker	Employment 2nd Qtr after Exit			Employment 4th Qtr after Exit			Median Earnings	Credential Attainment			Measurable Skill Gains		
Office	Num	Den	Rate	Num	Den	Rate	Rate	Num	Den	Rate	Num	Den	Rate
10-0-1 OhioMeansJobs Crawford County	1	1	100.0%	2	2	100.0%	$11,464	2	2	100.0%	1	1	100.0%

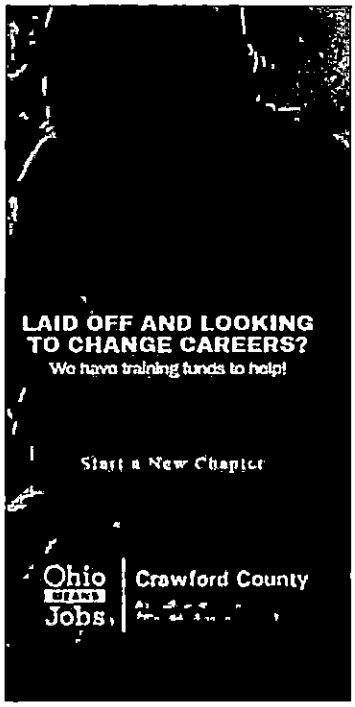
OPIOID GRANT #3

OPERATION HOPE

We are currently funding the wages of 3 Peer Recovery Coaches for Operation Hope in Bucyrus. We hope to add 2 more and increase the work hours of 2 existing coaches. We are also enrolling 2 more individuals to work as Administrative Assistants at the Jericho House, a recovery facility in Bucyrus.

MARKETING

We are currently running a marketing campaign targeting Dislocated Workers through social media, radio spots and yard signs.



OhioMeansJobs Richland County
Sharlene Neumann, Director
183 Park Avenue East
Mansfield, Ohio 44902
419-774-5300

OhioMeansJobs Crawford County
Cassandra Holtzmann, Director
225 East Mary Street
Bucyrus, Ohio 44820
419-562-8066

NARRATIVE - OhioMeansJobs Richland PY 2019/QTR 3 (January 1, 2020 – March 31, 2020)

WIOA Education & Training/Employment Services

- OMJ Richland assisted 50 individuals with WIOA education & training/employment services (enrolled in training during the quarter), expending $114,400.44 in funds.

TANF Prevention, Retention and Contingency (PRC) Services

- OMJ Richland provided 127 PRC emergency services (64 housing services, 38 transportation services and 25 utility services) for a total of $90,482.44 in services.

- OMJ Richland assisted 17 individuals with TANF funded short-term education services/education and employment supportive services for a total of $4,815.00 in services.

Employer Recruitments

- OMJ Richland hosted 17 employer open recruiting sessions and/or training/interview sessions (89 participants).

OhioMeansJobs Center

- The OMJ Richland Center assisted Resource Room 2,524 visitors during January through March 2020.

- OMJ Richland Coordinated with OSU Extension to conduct 10 SNAP FoodWi$e sessions (101 attendees) for individuals receiving SNAP (food assistance benefits) – topics included: Getting to Know Whole Grains; Secrets of Savvy Shoppers; Variety Really is Key; and more.

- The Adult Parole Authority Citizens Circle met the 1st Tuesday of each month, January through March. Richland Citizens Circle assisted 14 (in-person visits) individuals during January through March 2020.

Submitted by:

Lori Bedson

Ohio | Department of Job and Family Services

FACT SHEET

SharedWork Ohio: Frequently Asked Questions

What is SharedWork Ohio?

SharedWork Ohio is a voluntary layoff aversion program. It allows workers to remain employed and employers to retain trained staff during times of reduced business activity. Under a SharedWork Ohio plan, the participating employer reduces affected employees' hours in a uniform manner. The participating employee works the reduced hours each week, and the Ohio Department of Job and Family Services (ODJFS) provides eligible individuals an unemployment benefit proportionate to their reduced hours.

Who may apply for SharedWork Ohio?

Ohio employers may apply if they meet the following criteria:

- Have at least two affected employees who do not work on a seasonal, temporary or intermittent basis
- Are current on all Ohio unemployment insurance reporting and taxes
- Agree to the program requirements. For more information about employer requirements, please see **JFS 20142**, "SharedWork Ohio Guide for Participating Employers and Employees."

After ODJFS notifies an employer that it approves the submitted SharedWork Ohio plan, the affected employees may apply for SharedWork Ohio benefits.

How may a participating employer reduce employees' hours under a plan?

Interested employers provide ODJFS with a list of participating employees and specify their normal weekly hours of work, not to exceed 40 hours and not including overtime. Part-time employees may be eligible, but all employees in an affected unit must have their hours reduced by the same reduction percentage. Reduction percentages must be at least 10 percent but no more than 50 percent of the normal weekly hours of work.

How long do participating employees receive SharedWork Ohio benefits?

It varies. However, SharedWork Ohio plans typically remain in effect for 52 weeks unless the plan is terminated or the participating employee is no longer eligible.

Can a SharedWork Ohio plan be terminated?

Yes. An employer may terminate a plan by providing written notice to ODJFS. ODJFS also may terminate a SharedWork Ohio plan for good cause. ODJFS will send written notice to all participating employees whenever a plan is terminated.

Can a participating employee work for another employer during the time his or her hours are reduced?

Yes. However, that could affect the amount of SharedWork Ohio benefits a participating employee may receive.

Continued

What employee information do employers need to complete a SharedWork Ohio application?

In addition to identifying the affected work unit, employers must provide the following information regarding each of their participating employees:

- First and last name
- Social Security number
- Normal hours worked per week
- Proposed reduction of hours per week

How will I know if a SharedWork Ohio plan is approved?

ODJFS will mail a notice of approval or denial to employers within 30 days after receiving a SharedWork Ohio application. ODJFS also will email helpful instructions and additional information to the employer.

What happens after a plan is approved?

After the SharedWork Ohio employer receives approval notification, the employer is responsible for informing participating employees of the approved plan, instructions and guidelines. The employer also is responsible for submitting biweekly claim information on behalf of all participating employees. After the employer submits claim information, the participating employees must log onto **unemployment.ohio.gov** or call (877) 644-6562 to apply for individual eligibility, confirm their hours worked, and provide additional information about any non-SharedWork Ohio employment.

Where can I direct questions about SharedWork Ohio?

Please email **SharedWork_Ohio@jfs.ohio.gov** or call (866) 733-0025, option 3.