

**Area 10**  
**Richland-Crawford Workforce Development Board**  
**January 18, 2022 at 11:30 A.M.**  
**Zoom or Job and Family Services, 171 Park Ave East**

<https://us02web.zoom.us/j/84927021214?pwd=QnRKWFICZk54Q1hMKzd5cGFaQzZGZz09>

Meeting ID: 849 2702 1214

Passcode: 128919

**AGENDA**

- |   |                            |
|---|----------------------------|
| • Call to Order 11:30 A.M.                  | Jenni Paramore             |
| • Welcome                                   | Jenni Paramore             |
| • Review/Approval of Minutes                | Jenni Paramore             |
| 1. October 19, 2021, Full Board             |                            |
| 2. November 16, 2021, Executive Board       |                            |
| • Fiscal Report                             | Will be emailed            |
| • Data Collection and Reporting Policy      | Teresa Alt                 |
| • Business Resource Network Outcomes        | Teresa Alt                 |
| • Youth Reports                             | Angela Neef/Mitch Jacobsen |
| • OhioMeansJobs/Career Services Reports     | A. Neef/L. Bedson          |
| • Quarterly WIOA Performance Report 2021 Q1 | Teresa Alt                 |
| • OMJ Certification Phase 3                 | Teresa Alt                 |

**Upcoming Executive Committee Meeting:**

**February 15, 2022 11:30 A.M.**

**March 15, 2022 11:30 A.M.**

**Next FULL WDB Meeting:**

**April 19, 2022 11:30 A.M.**

**Area 10**  
**RICHLAND-CRAWFORD WORKFORCE DEVELOPMENT BOARD MEETING**  
**October 19, 2021 – 11:30 AM**  
**Catalyst Life Services Rehabilitation Center, 270 Sterkel Boulevard, Mansfield**  
**and available by Zoom**

**Members in Attendance:**

Tim Bowersock – City of Mansfield	Jeremy Knisely – ODJFS Wagner Peyser
Mandy Davis – Ohio Health Mansfield, Shelby (Zoom)	Sharlene Neumann- Richland County JFS (Zoom)
Dr. Dorey Diab – North Central State College (Zoom)	Carl Neutzling – IBEW Electrical Union
Nikia Fletcher- Mansfield City Schools, Care Tech Educations (ASPIRE) (Zoom)	
Gary Frankhouse- My Floors by Prints and Paints (Zoom)	Melody Pangborn – Adena Corp (Zoom)
Helen McNamera- Opportunities for Ohioans with Disabilities	Sonja Pluck – Madison Adult Education
Sam VanCura- Total Performance Solutions, Inc	Traci Oswald – Avita Health Systems
Jenni Paramore – Directions Credit Union	Charles Powell- Baker’s Collision

**Members Absent:**

*Beth Delaney, Jeff Devito, Cassandra Holtzman, Miranda Jones, Matt McClester, Jim Phillips, Aaron Ramus, Zoi Romanchuk*

**Chief Elected Officials:**

<i>Richland County</i>	<i>Crawford County</i>
Darrell Banks	Tim Ley
Tony Vero	Larry Schmidt
Cliff Mears	Doug Weisenauer

**Workforce Development Board Staff Present:**

Teresa Alt- Administrative Staff

**OMJ Partners in Attendance:**

Lori Bedson – Richland County OMJ	Carmen Torrence – Richland County JFS (Zoom)
Angela Neef – Crawford County OMJ (Zoom)	
Jill Gantt – ODJFS (Zoom)	
Ike Hickman – Community Action	

**Guests in Attendance:**

Steve Cummins- Mansfield Engineered Components	Rebecca Owens- Catholic Charities
Linda Hess – North Central State College	Steve Russell- Mansfield/Richland Public Library
Brian Hunt- Catholic Charities Program Director	Kali Pugh- Richland County YFC
Mitch Jacobsen – Catalyst Life Services	
Clint Knight- Richland Area Chamber and Economic Development	
Sherri Tinch-Greter – Crawford Partnership	
Kodey Kreglow – Richland Newhope (Zoom)	

**Welcome / Introductions:**

Jenni called the meeting to order at 11:45 a.m. She welcomed those in attendance and those attending via Zoom. Members and guests introduced themselves.

**The 3E Project (Encourage, Empower, Engage), Catholic Charities:**

The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that proper record-keeping is essential for the transparency and accountability of the organization.

In addition, the document outlines the various methods and tools used to collect and analyze data. It highlights the need for consistent data collection procedures and the use of appropriate statistical techniques to interpret the results.

The second part of the document focuses on the implementation of the proposed system. It details the steps involved in the rollout process, including the identification of key stakeholders and the development of a comprehensive training program.

Furthermore, the document addresses the potential challenges and risks associated with the implementation. It provides strategies to mitigate these risks and ensure a smooth transition to the new system.

The final part of the document discusses the ongoing monitoring and evaluation of the system's performance. It stresses the importance of regular reviews and adjustments to ensure the system continues to meet the organization's needs.

In conclusion, the document provides a comprehensive overview of the project's objectives, methods, and implementation. It serves as a valuable resource for all stakeholders involved in the project.

Brian Hunt provided an update on the 3E Project. Brian reported the goals of the 3E Project is to help individuals become self-sufficient, connect them through other community resources, and help them maintain employment. Brian notes that one of the things that has made this project successful is the ability to meet clients at work and provide them with these resources, so they do not have to miss work to receive these services. Steve Cummins from Mansfield Engineered Components reports that "3E" has helped his company decrease and prevent turnover since they are being connected to resources while being at work. Steve says when employees are provided linkage for transportation, childcare, housing, and assistance, they are less likely to miss work. "The hand up not a handout approach helps individuals take responsibility and do better in their own lives," Steve says.

Rebecca Owens reported that employer to employer conversations is the most impactful.

Sonja Pluck suggested that Steve speak to the regional manufacturing coalition to discuss how the "3E Project" has helped their employees become successful and keep and maintain employment.

**Review / Approval of Minutes:**

Jenni asked members to review the minutes of the July 20, 2021 Full board meeting and the minutes of the August 17, 2021 and September 21, 2021 executive committee meeting minutes.

**Sonja Pluck made a motion to approve the minutes. Tim Bowersock seconded the motion.**

**Fiscal Report:**

Carmen Torrence presented the Fiscal Report for the period ending September 30, 2021. She stated the Area received \$3,372,865.00 and has a balance of \$404,655.76. The Area could return approximately \$268,882.06 to the state if obligations come in less than anticipated.

Sharlene asked why there was a lapse in funds. Carmen stated the lapse in money was due to the decrease in school enrollment, COVID-19 closures, and less clients coming into the center.

Carmen reviewed the detailed financial costs for each county. Lori reported that there are not as many new clients coming in the door as there were in the beginning stages of COVID-19. She observed a steady increase in late July and August. Lori also reported that despite the slower increase of new clients, the numbers are better than program year 2020.

**Monitoring Policy:**

Teresa asked for the approval of the monitoring policy that would cost approximately \$10,000 to \$15,000.

**Dorey Diab made a motion to approve the policy. Sharlene Neumann seconded the motion.**

**Remote Meetings:**

Teresa reviewed the Local Workforce Are #10 Policy Letter on Video and Teleconference. ORC section 6301.06 allows workboard members to satisfy open meeting requirements by convening in remotely interactive teleconference or videoconference under various conditions. Votes will be taken by roll call to ensure that each board member is identified.

**Dorey Diab made a motion to approve the minutes. Charles Powell seconded the motion. Roll call vote was as follows:**

Tim Bowersock- Yes	Sharlene Neumann –(Zoom) Yes
Mandy Davis (Zoom) – Yes	Carl Neutzling – Yes

Beth Delaney – Absent	Traci Oswald -Yes
Jeff Devito- Absent	Melody Pangborn (Zoom) -Yes
Dorey Diab (Zoom) – Yes	Jenni Paramore - Yes
Nikia Fletcher (Zoom)- Yes	Jim Phillips -Absent
Gary Frankhouse – (Zoom)- yes	Sonja Pluck - Yes
Cassandra Holtzmann- Absent	Charles Powell - Yes
Miranda Jones- Absent	Aaron Rasmus - Absent
Jeremy Knisely - Yes	Zoi Romanchuk - Absent
Matt McClester - Absent	Sam VanCura – Yes
Helen McNamara – Yes	

**Youth Reports:**

*Richland County*

Mitch Jacobsen presented the Catalyst Life Services report for Richland County youth. He reported they are currently serving 69 in school youth and 50 out of school youth. Basic skills deficiency is the biggest barrier for youth in the WIOA program. There are currently 28 youth enrolled in paid work experience.

*Crawford County*

Angela Neef gave an update on the Crawford County WIOA youth program. There are currently 43 youth enrolled in the program. Angela reported that in the Spring of 2021, she was hoping to have at least 40 in the program therefore they have met their goal. Angela feels that they are doing well in engaging their targeted demographics since they have seen an increase in numbers since last report.

Angela also provided updates on the TANF Summer Youth Employment Program that had just ended. Angela says some of the youth did not follow through because of losing interest or not showing up for orientation. There were 4 youth from the program that enrolled in CCMEP.

**OhioMeansJobs / Career Services Reports:**

*Crawford County*

Angela Neef presented the Crawford County OMJ report for the July through September 2021 period. She stated that the third quarter of 2021 showed improvement in job center visits, with September 2021 finally surpassing January 2020. Angela reported that they had 641 visits. Angela is working on finding solutions to enroll adults in the program.

*Richland County*

Lori Bedson reviewed the Richland County OMJ report for the July through September 2021 period. She stated they have served 37 individuals with WIOA education & training/employment services. The Richland County OMJ hosted 8 employer open recruiting sessions and/or employer training/interview follow up sessions resulting in 31 participants. The OMJ Richland Center assisted 1,298 Resource Room visitors during July through September. OMJ Richland/OSU Extensions SNAP Foodwise sessions were suspended due to the COVID-19 lockdown mandates. OMJ Richland has signed

a Memorandum of Understanding with the OSU Extension in anticipation of reinstating SNAP Foodwise sessions during PY 2021.

**Executive Committee Meeting:**

November 16, 2021 11:30 A.M.

December 21, 2021 11:30 A.M.

**Full Board Meeting:**

January 18, 2021 11:30 A.M.

Meeting adjourned at 12:58 P.M.

Reported by:

Kali Pugh

**RICHLAND-CRAWFORD WORKFORCE DEVELOPMENT BOARD MEETING**

**Executive Committee Meeting**

**Tuesday, November 16, 2021**

**11:30 A.M.**

**Job and Family Services Conference Room**

**Zoom meeting**

**Zoom Attendance**

**Beth Delaney  
Carl Neutzling  
Dorey Diab  
Crystal Davis-Weese  
Lori Bedson  
Angel Neef  
Mitch Jacobsen  
Sherri Tinch-Greter  
Tionna Perdue**

**Physical Attendance**

**Tim Bowersock  
Clint Knight  
Nikia Fletcher  
Jill Gantt  
Jenni Paramore**

**Welcome and introductions**

**Career Institute Pilot**

Clint provided an overview of the Career Institute Pilot that will begin in January with Madison High School tenth grade students. It was originally presented as work-based learning opportunity to be completed during the school day. However, a pilot is being launched as an after-school club. Clint is working on identifying the employer for the work-based learning project. Job and Family Services is providing the Youth and Family Council Temporary Assistance for Needy Families (TANF) funds to assist with youth wages and transportation. NECIC will be the employer of record. The hope is that this pilot can be expanded to other schools and expand into the school day instead of after school.

**Individual Training Account (ITA) policy revision**

Teresa shared that both Angela and Lori have identified areas in the Individual Training Account policy that could be amended to serve the customer better. The major change is adding flexibility to allow the total cap of \$15,000 to be used over two years. The second major change is to allow participants to continue a career pathway that would provide a significant increase in the participant's earning potential. The supportive services area was removed as it is addressed in the supportive-service policy.

**Jenni made a motion to approve the policy with the changes, Dorey seconded the motion. Roll call vote was held.**

**Beth – Yes**

**Carl – Yes**

1970-1971  
The first year of the project was spent on the collection of data on the distribution of the species in the area. This was done by a series of field visits to the various sites mentioned in the report.

The results of these visits are given in the following table.

Site	Species	Number of individuals
Site 1	Species A	10
	Species B	5
	Species C	3
	Species D	2
Site 2	Species A	8
	Species B	4
	Species C	2
Site 3	Species A	6
	Species B	3

The following table shows the results of the field visits.

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**Dorey – Yes**

**Jenni- Yes**

**Tim – Yes**

**Nikia – Yes**

### **Business Outreach Grant Application**

Teresa discussed the business outreach grant. Those who are interested in receiving funding should contact Teresa. A meeting will be set up on Thursday to discuss the proposals and next steps.

### **NEG Opioid Continuation**

Department of Labor may be interested in giving Ohio another NEG Opioid grant after the current grant expires in March. Both Crawford and Richland OMJ Centers are interested in continuing the temporary disaster relief jobs.

### **Gear Up Grant (Gaining early awareness and readiness for undergraduate programs)**

Nikia Fletcher provided an update on the Gear Up grant. This discretionary grant program is designed to increase the number of low-income students who are prepared to enter and succeed in postsecondary education. GEAR UP provides six-year or seven years grants to states and partnerships to provide services at high-poverty middle and high schools. GEAR UP grantees serve an entire cohort of students beginning no later than the seventh grade and follow the cohort through high school. GEAR UP funds are also used to provide college scholarships to low-income students.

Nikia thanked North Central State College for bringing the grant opportunity to Mansfield City Schools and assisting with the application. This grant will support two career coaches and a site advisor. It is a seven-year grant of \$1.9 million. These positions are posted on the College Now of Greater Cleveland website. They are the employer of record. The objectives are to increase academic performance and preparation for postsecondary education. Increase the rate of high school graduation and enrollment in postsecondary education. Increase educational expectations and increase student and family knowledge of postsecondary education options, preparation, and financing.

### **Outreach Efforts- social media campaign, billboards**

Clint Knight and Jill Gantt have been working on billboard and social media campaigns. Quotes have been received and a billboard vendor has been selected. The billboard campaign is to recruit individuals to the OMJ Center's and businesses to contact the OMJ Centers.

Clint has been working with vendors to get quotes on making videos to tell the Richland County story. There are many innovative and unique things that are manufactured in

Richland County, but we do not do a good job of promoting our strengths. These videos are to recruit and retain recent graduates, new individuals into the workforce, and new workers into the community. They are also to promote the services of the OMJ Centers and career pathways. There was discussion on the marketing and social media campaign and measurable outcomes. The Board wants to see the data and results of the marketing and social media efforts.

### **Transformation Initiative**

Jill Gantt informed the Board that ODJFS has contracted with McKenzie and Company to complete a survey to UI claimants and employers. The survey was supposed to launch last Friday. It has been delayed, but once it is launched the survey will be available for a couple of weeks.

**Local Workforce Area #10 Policy  
On  
Reporting and Data Collection**

**Purpose:** To meet the requirements of the Workforce Innovation and Opportunity Act and Comprehensive Case Management and Employment Program

**Background:** This policy describes the process for reporting and data collection.

**Action:**

The Subrecipient will maintain complete and accurate records sufficient to fulfill reporting requirements, to assess performance, and to permit the tracing of funds at a level that is adequate to ensure that funds have not been spent unlawfully. Subrecipient will provide reports to Area 10 Workforce Development Board regarding services provided on a quarterly basis.

Reporting and data entry for WIOA and CCMEP will be entered into OWCMS. ARIES will replace OWCMS and will go live in April 2022. ARIES will be the system that maintains the data and reporting.

# Business Resource Network Grants

The purpose and spirit of this funding is to creatively expand business service teams, business outreach and employer engagement. As we continue to navigate through the pandemic, we are learning and embracing additional ways to engage employers.

At this time, your request of \$275,526.59 is approved.

New Agreements	
North End Community Improvement Collaboration (NECIC)	\$70,643.40
Catholic Charities	\$25,500.00
Crawford Partnership	\$65,528.19
Richland Area Chamber	\$113,855.00
Total	\$275,526.59

Seeking volunteers to assist in developing performance measures.



## Workforce Innovation and Opportunity Act

### Message from Assistant Director of Vocational Services, Stephanie Jakubick



The WIOA program has been taking several precautions in regard to participant safety over the past several months, we have not been sitting idle! We are proud to announce that we will be highlighting one of our WIOA out of school participant successes at our Annual Catalyst Rehab Telethon on WMFD, live on February 6th from 11 am to 7 pm. This is the kickoff to our larger marketing and advertising campaign aimed at increasing enrollments from the out-of-school youth population, who currently make up approximately 55% of our participants. Additionally, we are in the process of hiring a Job Coach to assist participants at paid work experience sites and provide added support to our exited individuals who are working and at risk of losing their job. This position, along with our newly promoted Retention Services Coordinator, will work in tandem to ensure increased outcomes in existing WIOA performance measures.

### NC State College Collaboration

On January 11th, 2022, the WIOA program hosted Amanda Sheets, Director of Admissions, Recruiting, and Gateway Services of North Central State College for our second workshop this program year with a group of WIOA/CCMEP participants interested in exploring post-secondary education and CCP (College Credit Plus) offerings. Participants explored topics such as degree programs and offerings, apprenticeship opportunities, scholarships, placement and testing, and housing options. This is part of an ongoing series of exploratory meetings for participants to explore their options at NCSC and discover what career paths lie ahead of each program of study.



### Aveon Grose

As a follow up to a previous success story, WIOA participant, Aveon Grose has recently left the state of Ohio to play college football at the University of Charlotte. While he has a national reputation for his outstanding athletic skills, Aveon is of equally outstanding character. Graduating early, he made sure to prioritize his studies alongside his training for football. Additionally, Aveon learned skills in the program that will help him through his collegiate career in a new state, such as financial literacy and budgeting and banking. We are so proud of Aveon's success and look forward to more big things from him in the future.

## Destany Bluester



16-year-old Destany Bluester entered the program as an in school youth, enrolled at Cypress High School (a local hybrid charter school). Early on, it was apparent that Destany's determination would carry her far within the program. With the assistance of the WIOA program, she was able to successfully obtain her driver's license and complete a paid work experience program. She is scheduled to graduate from high school a year early (in June 2022) and has maintained A's and B's in her coursework. Destany plans to attend college after graduation, but still is unsure about what she would like to study. One thing is clear, Destany is bound for great things in her future and we couldn't be more proud of the successes she has had.

## Arkayla Bronson



Arkayla Bronson entered the program at the age of 22 as an out of school youth. She was a single mother of two, receiving cash assistance through Richland County Job and Family Services. Arkayla was very determined and knew right away that her dream was to become a Dental Assistant so she would be able to provide a better life for herself and family. With the help of Richland County Job and Family services and her employment specialist, Arkayla graduated as a Dental Assistant on May 10th, 2018 and obtained employment at Aspen Dental. At that time, Arkayla was placed into follow up services where she was able to receive supportive services for transportation needs, scrubs and dental glasses. She maintained her employment for the entire duration of follow up, which is an extraordinary accomplishment. At this time, Arkayla is working with WIOA adult to further her training in Expanded Functions Dental Auxillary, an X-ray program to expand her credentials at Stark State Community College.

### Current Enrollment Data

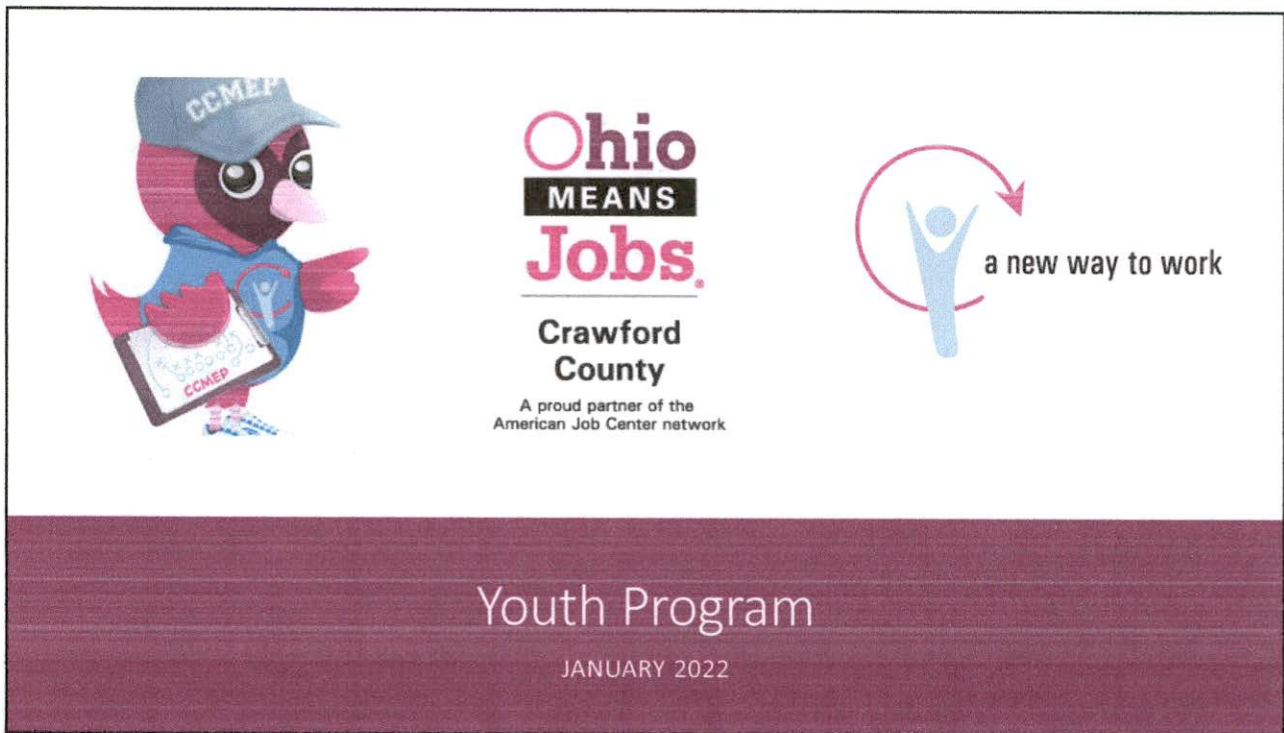
119 - Total Enrolled  
63 - In school  
56 - Out of School  
21 - WIOA youth receiving  
OWF Benefits  
86 - Follow-Up Participants  
17 - Active referrals

### Barrier Data

86 - Basic Skills Deficient  
12 - Youth School Drop out  
6 - Foster Child  
1 - Homeless  
16 - Pregnant/Parenting  
32 - Single Parent  
42 - Lacks Transportation  
7 - Subject to the Justice  
System  
22 - Disability

### Program Successes

36 - Community  
Employment  
19 - Actively in a Paid Work  
Site Experience  
46 - Measurable Skills Gains  
5 - Enrolled into  
Post-Secondary Education



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<b>CCMEP WIOA ENROLLED</b>	<b>43 (42 OSY 1 ISY)</b>
NEW	5
EXITED	4
GLOBAL EXCLUSIONS	1
PENDING	2
TANF CO-ENROLLED	24
CCMEP WIOA IN FOLLOW UP	24
CCMEP TANF ONLY ENROLLED (ISY)	21
TANF REGULAR	17
<b>YOUTH PROGRAM TOTAL</b>	<b>81</b>


Male	14
Female	29
<b>Barriers at Entry</b>	
Pregnant/Parenting	18
Court Involvement	15
Disability	3
Drop out	15
Foster child	1
Homeless	9
Basic Skills Deficient	34
Lacks Transportation	20

**ENROLLMENTS:** We have 2 enrollments pending.  
**EXITS:** 4 youth were exited, all into employment.  
**EMPLOYMENT:** 7 are in subsidized employment, 11 are in unsubsidized employment.  
**EDUCATION:** 6 are in post-secondary education, 6 are pursuing their GED, 1 is in alternative high school.

Category	Count
CCMEP WIOA	43
CCMEP TANF	21
TANF Regular	17

2

# worksites



Avita Health System - NEW	Alpha Recovery – The Jericho House	Bucyrus Chamber of Commerce	Bucyrus Dental
Longstreth Memorials - NEW	Bucyrus City Schools	Bucyrus Public Library	Castle Auctions
	Champion Foods	City of Bucyrus	Divine Style Boutique
	The Edible Landscape	Gotcha Covered, Inc.	Holiday Inn Express
	Hurst Auto Body	New Day Ministries	The Salvation Army
	Scott Chiropractic Center	Walmart	Wynford Schools
	Brothers Body & Equipment	City of Galion	Flashover Maintenance
	Galion-Crestline Chamber of Commerce	Galion City Schools	Galion YMCA
	Galion Goodwill Store	Galion Pointe	Galion Public Library
	Sleep Inn Galion	G.M.C. Excavating & Trucking	H&K Watkins
	Lifetouch	Oakstone Landscape	Ohio Heartland Community Action
	Sara Beegle Childcare	Signature Healthcare	Tramec Sloan Inc.
	Crestline Assistance Ministries Program	Crestline Childcare	Crestline Public Library
	Elijah Gilliam Construction	Emmanuel's Bread Inc.	Freezer Fresh LLC
	Main Street Grill	Sycamore Animal Hospital	James Finnegan Construction
	Buckeye Central School	The Herald Inc.	Windy Ridge Pheasant Farm

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# Performance

Crawford CDJFS		UNADJUSTED Quarterly CCMEP Performance Report PY 2021 Q1						
Unadjusted Quarterly PY 2021 Q1 7/1/2021 - 9/30/2021								

Performance Measures	Lead Agency Numerator	Lead Agency Denominator	Lead Agency Rate	Statewide Rate	Negotiated Lead Agency Standard	Adjusted Lead Agency Standard	Unadjusted "Success" Level	Lead Agency Results*
Education, Training or Employment 2nd Quarter after Exit <i>Cohort Period: 7/1/2020-9/30/2020</i>	7	10	70.0%	66.9%	67.0%	TBD	53.6%	TBD
Education, Training or Employment 4th Quarter after Exit <i>Cohort Period: 1/1/2020-3/31/2020</i>	4	7	57.1%	60.8%	65.0%	TBD	52.0%	TBD
Median Earnings 2nd Quarter after Exit <i>Cohort Period: 7/1/2020-9/30/2020</i>		7	\$5,720	\$3,111	\$2,700	TBD	\$2,160	TBD
Credential Attainment <i>Cohort Period: 1/1/2020-3/31/2020</i>	2	5	40.0%	33.8%	50.0%	TBD	40.0%	TBD
Measurable Skill Gains † <i>Cohort Period: 7/1/2021-9/30/2021</i>	0	34	0.0%	6.8%	37.0%	TBD	29.6%	TBD

\* For definitions of terms used in this report, see glossary starting on page 231.

† The Measurable Skill Gains rate represents the percentage of program participants who, during a program year, are in an education or training program that leads to a recognized postsecondary credential or employment and who are achieving measurable skill gains toward such a credential or employment. IMPORTANT NOTE: participants in this measure have until the end of the program year (i.e., June 30, 2022) to show a skill gain.

CCMEP WIOA Youth	Edu/Train/Employ 2nd Qtr after Exit			Edu/Train/Employ 4th Qtr after Exit			Median Earnings	Credential Attainment			Measurable Skill Gains		
	Num	Den	Rate	Num	Den	Rate		Num	Den	Rate	Num	Den	Rate
10-0-1 OhioMeansJobs Crawford County	6	7	85.7%	4	4	100.0%	\$6,212	2	4	50.0%	0	11	0.0%

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## Youth Spotlight

Brooklyn came into the CCMEP Program fresh out of high school, motivated to become a dental assistant. She was working full-time at Phil's Deli and attending her classes all day on Saturday's down in Columbus. She completed the Assist to Succeed Dental Assistant school in December. She has accepted a position with Delaware Smile Center in Delaware, Ohio as a Dental Assistant.

I think it's important to note that she thinks she may be one of the only people in her family to move on beyond high school to earn a certification or attend college. So, I am super proud of her and what an amazing accomplishment for her. - Benjamin May

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**J.E. Age 20**  
*Dropped out - Interested in culinary arts or drawing  
 Lives with mother and younger siblings*

**T.C. Age 18**  
*Initially homeless when we started working with him  
 Attends Alt. High School - Interested in joining the military  
 No family to rely on*

I originally introduced myself to J. at GED class and gave him an eligibility packet. He had dropped out of high school and had *never* been employed. After determining eligibility and meeting with him to discuss goals, he wanted to gain employment, and we discussed working in Avita's dietary department. We thought this might be a good step to move him towards something related to his interests.

He is now working part time with Avita on Monday, Wednesday and Fridays and attending GED on Tuesdays and Thursdays. The last I spoke with his worksite supervisor, J. is doing very well at his entry level position and he was going to talk to him about picking up extra hours.

J. continues to say how appreciative he is of the program and us helping him get started. He had stated that he wasn't quite sure where to start with things but he needed to do something so he could help with expenses at home. - Stephanie Hessey

T. was homeless and bouncing around from place to place when I first started working with him. He wanted help getting an ID/BC so that he could work. We were able to assist him with emergency shelter while we got him enrolled and placed at a work site. He is currently working 30-40 hours per week at the Sleep Inn in maintenance. His worksite supervisors states he does a very good job and stays on task, always asking what else he can do once he has completed a task.

We are also assisting him with getting his birth certificate so he can get his drivers license. He was born in Florida and then had a name change when he was younger. I have been able to reach out to Florida to get information on exact verifications needed in order to assist him in getting his birth certificate with his name change info.

We have worked with our community partners to help T. get clothes and food.

T. had been in some trouble with the law and is currently working hard to show the courts that he is turning his life around.

- Stephanie Hessey

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## In-School Success

Manuel Sparks has come far from his initial enrollment in the youth program. After being placed at his first worksite in the summer of 2021, Manuel thrived and was quoted as being, "a great worker and member of the team," by his supervisor at Windy Ridge Pheasant Farm. Since then, Manuel has taken part in many life skills classes to gain helpful insight and knowledge about job search and resume building.

He also plans on becoming more involved in his community and partaking in our upcoming volunteer event!

He recently expressed his desire for more work experience and through the program has gained employment at the Galion Goodwill retail store. His current supervisor has similar things to say about Manuel's work ethic and states that, "Manuel is a hard worker, always wants to help and stay busy and is a great kid." Manuel recently got his driver's permit and is in the process of starting his driver's education courses provided by the program. — *Goodwill In-School Youth Advisor*

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## A Sense of Community

We love getting youth involved in community events!

Youth had the opportunity to participate in 2 large events in the last quarter of 2021.

- Spooktacular
- Candlelight Christmas



Camile & Kanden help light candles for Candlelight Christmas

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We are currently pursuing a “re-brand” strategy for our youth program and hope to report out on this at our next full board meeting in April.

Our goal is to have it up and running in time for summer work experience recruitment.


Stay tuned for more info!

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Thank you!

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**Ohio**  
MEANS  
**Jobs**

**Crawford County**

A proud partner of the  
American Job Center network

# OMJ CENTER & CAREER SERVICES

JANUARY 2022

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4<sup>th</sup> quarter of 2021 showed a decrease in job center visits from 3<sup>rd</sup> quarter, mostly due to the month of September, which spiked, then quickly dropped.

### JOB CENTER VISITS

October 1<sup>st</sup>, 2021 – December 31st, 2021

501 Visits

272 Individuals

48 New

224 Returning

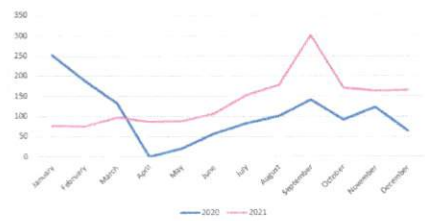
4 Veterans

#### Top 5 Reasons for Visit

1. Resource Room Self Service
2. Resource Room Assistance
3. Work Activities Appointment
4. Medical Gas Voucher
5. Youth Program Appointment

Description	CFIS	WCMS	Unique Count	Percentage
Total Clients	261	20	272	0
Male	117	10	123	45.22
Female	130	10	135	49.63
Did not Declare (Gender)	14	0	14	5.15
Veterans	4	1	4	1.47
Dislocated Worker	1	0	1	0.37
Listed a Disability	4	0	4	1.47
14-24 Years	44	9	48	17.65
25-34 Years	153	8	159	58.46
35 Years and Older	64	3	65	23.9
OWF/TANF Recipients	0	0	0	0
Employed	7	1	7	2.57
Unemployed	10	0	10	3.68
Did not Complete High School	20	0	20	7.35
High School Diploma/GED	40	2	40	14.71
Some College, No Degree	9	0	9	3.31
Associate Degree/Technical Degree	8	1	8	2.94
Bachelors Degree	0	0	0	0
Graduate Degree	1	0	1	0.37

Job Center Visits



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## ADULTS ENROLLED (WIOA ADULT & DISLOCATED)

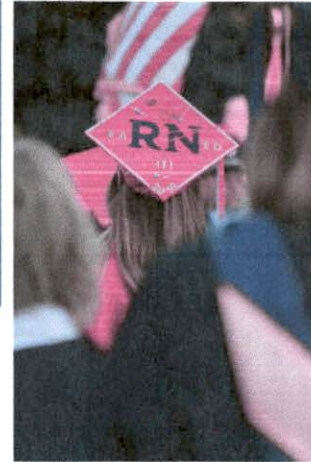
### Current Enrollments

- 15 currently enrolled
- 2 are co-enrolled Opioid 3 Grant
- 7 are co-enrolled in CCMEP

0 Exits October-December 2021

### Training Programs

- 6 LPN
- 1 Physical Therapy Assistant
- 1 Welding
- 1 Medical Assistant
- 2 Phlebotomy
- 1 Criminal Justice
- 1 Dental Assistant
- 1 Education
- 1 On the Job Training



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## PERFORMANCE

Area 10 Offices		UNADJUSTED Quarterly WIOA Performance Report PY 2021 Q1												
Adult		Employment 2nd Qtr after Exit			Employment 4th Qtr after Exit			Median Earnings	Credential Attainment			Measurable Skill Gains		
Office		Num	Den	Rate	Num	Den	Rate	Rate	Num	Den	Rate	Num	Den	Rate
10-0-1 OhioMeansJobs Crawford County		5	7	71.4%	3	4	75.0%	\$7,240	0	1	0.0%	3	7	42.9%

Dislocated Worker		Employment 2nd Qtr after Exit			Employment 4th Qtr after Exit			Median Earnings	Credential Attainment			Measurable Skill Gains		
Office		Num	Den	Rate	Num	Den	Rate	Rate	Num	Den	Rate	Num	Den	Rate
10-0-1 OhioMeansJobs Crawford County		0	0	NA	1	1	100.0%	NA	1	1	100.0%	0	1	0.0%

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## ADDITIONAL GRANTS & PROGRAMS

### Opioid Grant #3

- Winding down with services scheduled to end by February 28<sup>th</sup>.
- Currently have 2 enrolled in Transitional Employment at local recovery house
- ODJFS has submitted new request to DOL with intention to start March 1<sup>st</sup>, if approved.

### RESEA (Remployment Services and Eligibility Assessment)

- After late start, have made good progress with increased selections during month of December
- Have yet to see any increased dislocated worker enrollments from it

### Employment Incentive Program (PRC-TANF & GRF)

- Early in process
- 6 participants (4 TANF funded – 2 GRF funded)
- New employment incentives paid out: \$1,500
- 30 days employment paid out: \$2,000
- No fall outs to date



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THANK YOU!

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OhioMeansJobs Richland  
County  
Sharlene Neumann, Director  
183 Park Avenue East  
Mansfield, Ohio 44902  
419-774-5300

OhioMeansJobs Crawford  
County  
Cassandra Holtzmann,  
Director  
225 East Mary Street  
Bucyrus, Ohio 44820  
419-562-8066

**NARRATIVE - OhioMeansJobs Richland PY 2021/QTR 2 (October 1, 2021 – December 31, 2021)**

**WIOA Education & Training/Employment Services**

- OMJ Richland assisted 41 individuals with WIOA education & training/employment services (actively enrolled in training during the quarter), expending \*amount unavailable at time of report.

**TANF Prevention, Retention and Contingency (PRC) Services**

- OMJ Richland provided 91 general PRC emergency services (28 housing services, 28 transportation services and 35 utility services) for a total of \$80,644.30 in general PRC services.
- OMJ Richland provided 11 TANF funded short-term education/employment supportive services for a total of \$3,375.22 in services.

**Employer Recruitments**

- OMJ Richland hosted 6 employer open recruiting sessions and/or employer training/interview follow up sessions (13 participants).

**OhioMeansJobs Center**

- The OMJ Richland Center assisted 941 Resource Room visitors during October through December 2021.
- OMJ Richland/OSU Extension SNAP FoodWi\$e sessions were suspended due to the COVID-19 lockdown mandates. OMJ Richland has signed a Memorandum of Understanding with the OSU Extension in anticipation of reinstating SNAP FoodWi\$e sessions during PY 2021.
- The Adult Parole Authority Citizens Circle in-person meetings were suspended due to the COVID-19 lockdown mandates. Meetings have been conducted virtually during this period. The community representatives assisted 21 individuals during the quarter.

Submitted by:

  
Lori Bedson

Group	Performance Measure	Area Numerator	Area Denominator	Area Rate	Statewide Rate	Negotiated Area Standard	Adjusted Area Standard	Unadjusted "Success" Level	Area Results*
Adult	Employment 2nd Quarter after Exit <i>Cohort Period: 7/1/2020-9/30/2020</i>	11	21	52.4%	73.1%	79.0%	TBD	71.1%	TBD
	Employment 4th Quarter after Exit <i>Cohort Period: 1/1/2020-3/31/2020</i>	9	13	69.2%	67.9%	79.0%	TBD	71.1%	TBD
	Median Earnings 2nd Quarter after Exit <i>Cohort Period: 7/1/2020-9/30/2020</i>		11	\$7,240	\$7,229	\$5,500	TBD	\$4,950	TBD
	Credential Attainment <i>Cohort Period: 1/1/2020-3/31/2020</i>	4	10	40.0%	63.2%	73.0%	TBD	65.7%	TBD
	Measurable Skill Gains <i>Cohort Period: 7/1/2021-9/30/2021</i>	8	41	19.5%	23.9%	60.0%	TBD	54.0%	TBD
Dislocated Worker	Employment 2nd Quarter after Exit <i>Cohort Period: 7/1/2020-9/30/2020</i>	2	2	100.0%	71.4%	84.0%	TBD	75.6%	TBD
	Employment 4th Quarter after Exit <i>Cohort Period: 1/1/2020-3/31/2020</i>	2	2	100.0%	75.4%	83.0%	TBD	74.7%	TBD
	Median Earnings 2nd Quarter after Exit <i>Cohort Period: 7/1/2020-9/30/2020</i>		2	\$15,489	\$8,843	\$8,400	TBD	\$7,560	TBD
	Credential Attainment <i>Cohort Period: 1/1/2020-3/31/2020</i>	2	2	100.0%	77.5%	80.0%	TBD	72.0%	TBD
	Measurable Skill Gains <i>Cohort Period: 7/1/2021-9/30/2021</i>	4	9	44.4%	22.5%	65.0%	TBD	58.5%	TBD
CCMEP WIOA Youth	Education, Training, or Employment 2nd Quarter after Exit <i>Cohort Period: 7/1/2020-9/30/2020</i>	21	36	58.3%	68.9%	67.0%	TBD	53.6%	TBD
	Education, Training, or Employment 4th Quarter after Exit <i>Cohort Period: 1/1/2020-3/31/2020</i>	29	44	65.9%	64.5%	65.0%	TBD	52.0%	TBD
	Median Earnings 2nd Quarter after Exit <i>Cohort Period: 7/1/2020-9/30/2020</i>		20	\$5,412	\$3,375	\$2,700	TBD	\$2,160	TBD
	Credential Attainment <i>Cohort Period: 1/1/2020-3/31/2020</i>	7	31	22.6%	47.9%	50.0%	TBD	40.0%	TBD
	Measurable Skill Gains <i>Cohort Period: 7/1/2021-9/30/2021</i>	8	84	9.5%	11.4%	37.0%	TBD	29.6%	TBD

\* For definitions of terms used in this report, see glossary starting on page 95.



**Area 10 Offices**

**UNADJUSTED Quarterly WIOA Performance Report PY 2021 Q1**

Adult Office	Employment 2nd Qtr after Exit			Employment 4th Qtr after Exit			Median Earnings Rate	Credential Attainment			Measurable Skill Gains		
	Num	Den	Rate	Num	Den	Rate		Num	Den	Rate	Num	Den	Rate
10-0-1 OhioMeansJobs Crawford County	5	7	71.4%	3	4	75.0%	\$7,240	0	1	0.0%	3	7	42.9%
10-0-2 OhioMeansJobs Richland County	6	14	42.9%	6	9	66.7%	\$7,356	4	9	44.4%	5	34	14.7%

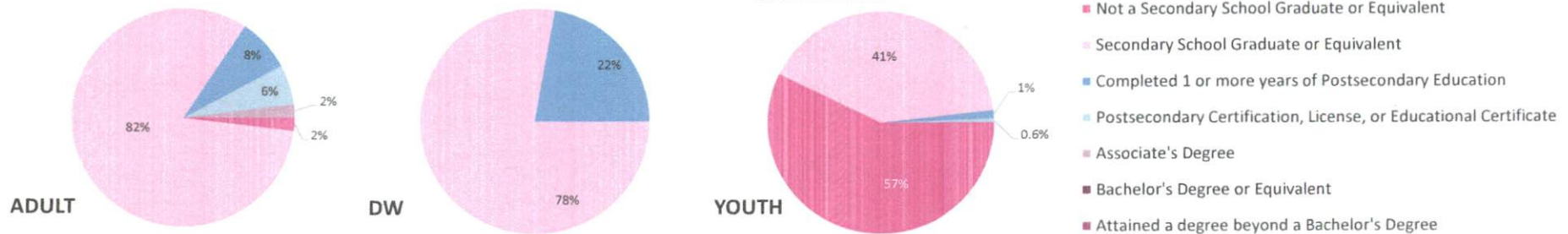
Dislocated Worker Office	Employment 2nd Qtr after Exit			Employment 4th Qtr after Exit			Median Earnings Rate	Credential Attainment			Measurable Skill Gains		
	Num	Den	Rate	Num	Den	Rate		Num	Den	Rate	Num	Den	Rate
10-0-1 OhioMeansJobs Crawford County	0	0	NA	1	1	100.0%	NA	1	1	100.0%	0	1	0.0%
10-0-2 OhioMeansJobs Richland County	2	2	100.0%	1	1	100.0%	\$15,489	1	1	100.0%	4	8	50.0%

CCMEP WIOA Youth Office	Edu/Train/Employ 2nd Qtr after Exit			Edu/Train/Employ 4th Qtr after Exit			Median Earnings Rate	Credential Attainment			Measurable Skill Gains		
	Num	Den	Rate	Num	Den	Rate		Num	Den	Rate	Num	Den	Rate
10-0-1 OhioMeansJobs Crawford County	6	7	85.7%	4	4	100.0%	\$6,212	2	4	50.0%	0	11	0.0%
10-0-2 OhioMeansJobs Richland County	15	29	51.7%	25	40	62.5%	\$4,663	5	27	18.5%	8	73	11.0%

**UNADJUSTED Quarterly WIOA Performance Report PY 2021 Q1**

Area 10  (July 1, 2021 - September 30, 2021)		Counts			Percentages		
		Adult	Dislocated Worker	CCMEP WIOA Youth	Adult	Dislocated Worker	CCMEP WIOA Youth
<b>SUMMARY INFORMATION</b>							
Total Participants Served		51	9	166			
<b>Veterans Served</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>
Total Participants Exited		32	2	17	62.7%	22.2%	10.2%
Total New PY21 Enrollees		9	3	33	17.6%	33.3%	19.9%
<b>PARTICIPANT DEMOGRAPHICS<sup>1</sup></b>							
Gender	Male	11	4	53	21.6%	44.4%	31.9%
	Female	40	5	113	78.4%	55.6%	68.1%
	Did not disclose	0	0	0	0.0%	0.0%	0.0%
Age	<16	0	0	37	0.0%	0.0%	22.3%
	16 - 18	2	0	35	3.9%	0.0%	21.1%
	19 - 24	9	0	89	17.6%	0.0%	53.6%
	25 - 44	34	4	5	66.7%	44.4%	3.0%
	45 - 54	4	4	0	7.8%	44.4%	0.0%
	55 - 59	2	1	0	3.9%	11.1%	0.0%
	60+	0	0	0	0.0%	0.0%	0.0%
Status	In-School Youth (Youth Only)	NA	NA	72	NA	NA	43.4%
	Out-of-School Youth (Youth Only)	NA	NA	94	NA	NA	56.6%
Ethnicity/Race	Hispanic/Latino	1	0	3	2.0%	0.0%	1.8%
	American Indian/Alaskan Native	0	0	6	0.0%	0.0%	3.6%
	Asian	0	0	1	0.0%	0.0%	0.6%
	Black/African American	22	2	63	43.1%	22.2%	38.0%
	Native Hawaiian/Pacific Islander	0	0	1	0.0%	0.0%	0.6%
	White	26	7	112	51.0%	77.8%	67.5%
	More than One Race	1	0	17	2.0%	0.0%	10.2%
Education Level	Not a Secondary School Graduate or Equivalent	1	0	95	2.0%	0.0%	57.2%
	Secondary School Graduate or Equivalent	42	7	68	82.4%	77.8%	41.0%
	Completed 1 or more years of Postsecondary Education	4	2	2	7.8%	22.2%	1.2%
	Postsecondary Certification, License, or Educational Certificate	3	0	1	5.9%	0.0%	0.6%
	Associate's Degree	1	0	0	2.0%	0.0%	0.0%
	Bachelor's Degree or Equivalent	0	0	0	0.0%	0.0%	0.0%
	Attained a degree beyond a Bachelor's Degree	0	0	0	0.0%	0.0%	0.0%

**Education Level**

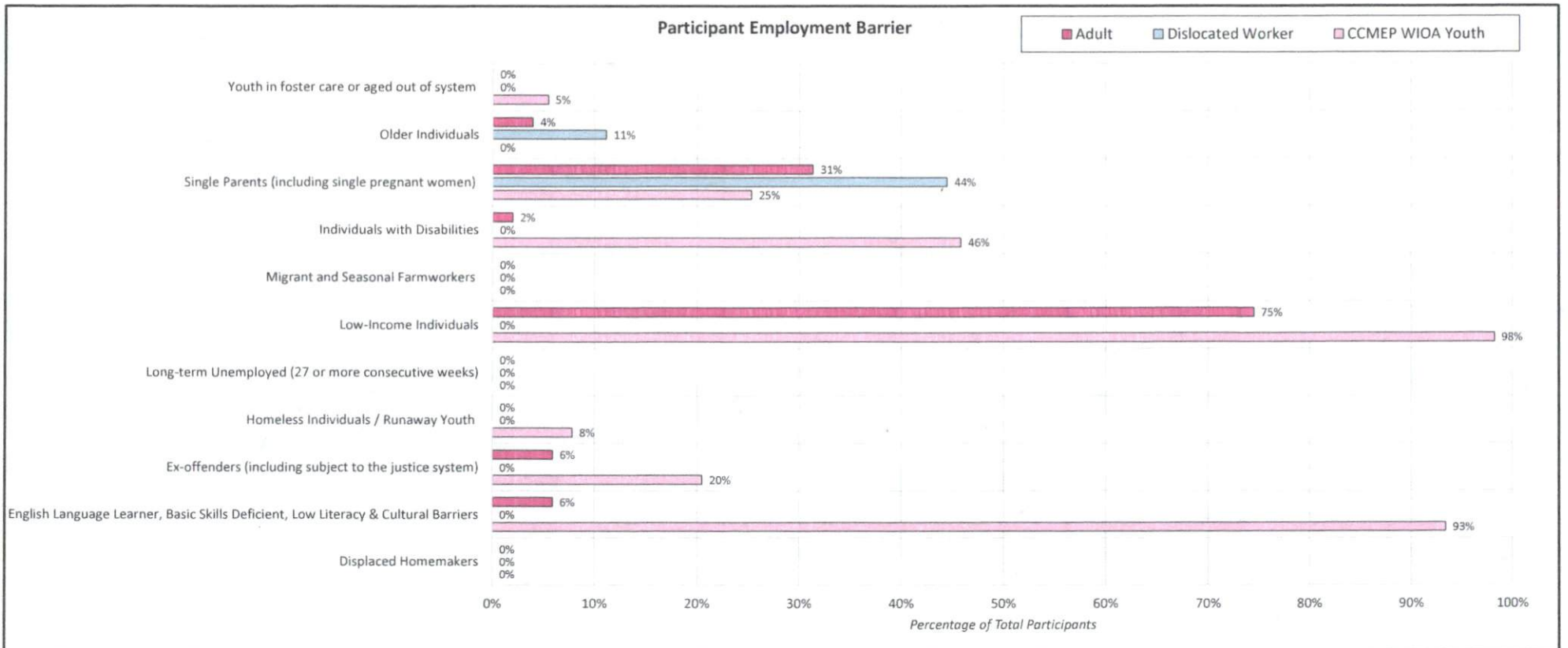


<sup>1</sup> Participant information is based on data given at the point of entry into the program.

**UNADJUSTED Quarterly WIOA Performance Report PY 2021 Q1**

Area 10 (July 1, 2021 - September 30, 2021)	Counts			Percentages		
	Adult	Dislocated Worker	CCMEP WIOA Youth	Adult	Dislocated Worker	CCMEP WIOA Youth
<b>SUMMARY INFORMATION</b>						
Total Participants Served	51	9	166			
<b>PARTICIPANT EMPLOYMENT BARRIER<sup>2</sup></b>						
Displaced Homemakers	0	0	0	0.0%	0.0%	0.0%
English Language Learner, Basic Skills Deficient, Low Literacy & Cultural Barriers	3	0	155	5.9%	0.0%	93.4%
Ex-offenders (including subject to the justice system)	3	0	34	5.9%	0.0%	20.5%
Homeless Individuals / Runaway Youth	0	0	13	0.0%	0.0%	7.8%
Long-term Unemployed (27 or more consecutive weeks)	0	0	0	0.0%	0.0%	0.0%
Low-Income Individuals	38	0	163	74.5%	0.0%	98.2%
Migrant and Seasonal Farmworkers	0	0	0	0.0%	0.0%	0.0%
Individuals with Disabilities	1	0	76	2.0%	0.0%	45.8%
Single Parents (including single pregnant women)	16	4	42	31.4%	44.4%	25.3%
Older Individuals	2	1	0	3.9%	11.1%	0.0%
Youth in foster care or aged out of system	0	0	9	0.0%	0.0%	5.4%

<sup>2</sup> Barriers to Employment are determined at the point of entry into the program.



Ohio Department of Job and Family Services  
**OHIOMEANSJOBS SYSTEM BALANCED SCORECARD**

Date: \_\_\_\_\_ Area #: \_\_\_\_\_ *(list Comprehensive and Affiliate Counties here)*

This Balanced Scorecard summarizes the ratings of the Benchmarks and Critical Success Factors Metrics that were analyzed during Phase Three of OhioMeansJobs System Certification. This scorecard is used to monitor progress for quality assurance and continuous improvement. Any items identified under the "C.I." column during Phase Two are those that are targeted for continuous improvement during Phase Three of certification and beyond. This scorecard should be regularly reviewed by the local workforce development boards as part of their oversight responsibility.

Benchmark	Critical Success Factor	Rating	*C.I.
<b>OhioMeansJobs System Provides Excellent Customer Service to Job Seekers, Workers and Businesses</b>			
I. Has a Welcoming Environment to all Customer Groups	1. Courteous, Responsive Staff	0	
	2. High Quality Resource Center	0	
	3. Convenient and Community Centered	0	
II. Develops, Offers, and Delivers Quality Business Services	4. Business/Industry Sectors Assisted in Developing Talent	0	
	5. Center Staff Effectively Support Employers	0	
III. Improves the Skills of the Job Seeker and Working Customer	6. Training & Education Access to all Individuals/Populations	0	
	7. Provides Businesses with Needed Talent	0	
IV. Creates Opportunities for Individuals at all Skill Levels and Experience	8. Center Staff Provides Timely, Labor Market Driven Information	0	
	9. System Offers Skill Development and Job Placement	0	
V. Provides Career Services	10. Center Staff Assists Customers in Making Informed Decisions	0	
VI. Values Skill Development	11. System Has Opportunities to Improve Job Skills	0	
<b>OhioMeansJobs System Reflects Innovative and Effective Service Design</b>			
VII. Uses Integrated Intake Process	12. Center Staff Familiar with All Programs and Refers Effectively	0	
VIII. Implements Practices to Engage Industry Sectors	13. System Uses and Drives Skills Based Initiatives	0	
IX. Balances Labor Exchange w/Talent Development	14. Staff can Convey Local/Regional Strategies to Customers	0	
X. Ensures Meaningful Access to All Customers	15. Centers are Physically and Programmatically Accessible	0	
XI. Includes Both Virtual and Center-Based Service Delivery for Job Seekers, Workers and Employers	16. Center Expands Delivery With Robust Virtual Services	0	
	17. Increases Accessibility Through Community Partners and Sites	0	
XII. Incorporates Evidence-Based Delivery Models	18. System Pursues Innovation Through Grants and Initiatives	0	
<b>OhioMeansJobs System Operates with Integrated Management Systems and High-Quality Staffing</b>			
XIII. Reflects the Establishment of Robust Partnerships Among Partners	19. Operator Facilitates an Integrated Co-Located Partnership	0	
	20. System Activities Reflect Partner Collaboration	0	
XIV. Organizes and Integrates Services by Function (rather than by program)	21. Center Staff Serve on Functional Teams Based on Services	0	
	22. Staff Serve Customers Cross-Functionally Through Programs	0	
XV. Develops and Maintains Integrated Case Management Systems	23. Information Collected on a Customer is Captured Once	0	
	24. Personally Identifiable Information is Properly Secured	0	
XVI. Implements Operational Policies & Procedures	25. Policies & Procedures Reflect Integrated Communications	0	
XVII. Uses Common Performance Indicators	26. System Performance is Transparent to Region Served	0	
	27. Staff is Trained on Data Collection Procedures & Accuracy	0	
XVIII. Trains and Equips OhioMeansJobs Center Staff for Basic Career Counseling	28. Center Staff is Engaged in On-Going Learning	0	
	29. Center Staff is Cross-Trained to Increase Capacity & Efficiency	0	
	30. Center Staff is Trained to Serve all Customers	0	

Balanced Scorecard Total 0.0

Benchmarks Metrics Levels		
30 - 60	Compliant OhioMeansJobs System	PASS
Below 29	Needs Corrective Action	FAIL